

The Children's Trust



Monthly Financial Statements (Unaudited)

For the ten month ended July 31, 2023

Prepared by : The Children's Trust Finance Department

Approved by:

A handwritten signature in black ink, appearing to read "W. Kirtland", written over a horizontal line.

William Kirtland, CPA, Chief Financial Officer

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July's Management Discussion & Analysis (MD&A)

2022-23 Original Budget Highlights:

- * The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- * The Children's Trust increased its direct service funding by \$48.9 million since its last funding cycle ending in fiscal year 2018. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
 - Early Childhood Development \$37.8m
 - Youth Development \$62.2m
 - Parenting \$22m
 - Health & Wellness \$20.8m
 - Family & Neighborhood Supports \$15.8m
- * The Miami-Dade Property Appraiser reported an assessed tax roll of \$380 billion, which equates to approximately:
 - Based on 0.5000 millage rate (tax increase rate), ad valorem tax revenue = \$180.4m, this represents a 11.7% tax increase.
- * Miscellaneous revenues are expected to increase from the previous fiscal year. The Trust manages its funds to primarily emphasize safety, liquidity, and return (in that order). Interest rates for 30, 60, 90-day and 1-year Certificates of Deposit significantly increased late fiscal year 2022. Early indications show a steady increase to effective interest rates during fiscal year 2023. The U.S. Federal Reserve continues to increase rates, directly effecting the increasing rates offered to The Trust in both certificates of deposit and operating accounts.

Management and Non-Operating Expenditures

- * The Children's Trust has management (G&A) expenses of 6.6% of total expenses.
- * The Trust expects an increase of non-operating expenditures. The Trust budgets funds for obligations to Community Redevelopment Areas (CRAs) for the fiscal year 2023, which include Overtown and Omni areas of the City of Miami. The Trust commits these funds on an annual basis. The amount obligated to these areas depends upon the amount of ad valorem tax revenue generated by these communities. Since the Trust adopted the millage rate of 0.5000, a tax increased rate, The Trust expects to have an increased obligation to these areas.

Additional Considerations:

Property Tax Revenues

- * With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January, and February. Below is a cumulative collection rate compared to the budget.

Month	FY 2023	FY 2022
October	0.0%	0.0%
November	24.6%	12.3%
December	83.0%	83.3%
January	87.0%	87.5%
February	89.9%	90.5%
March	91.7%	92.2%
April	96.0%	96.0%
May	97.0%	97.0%
June	100.3%	98.1%
July	100.4%	100.3%

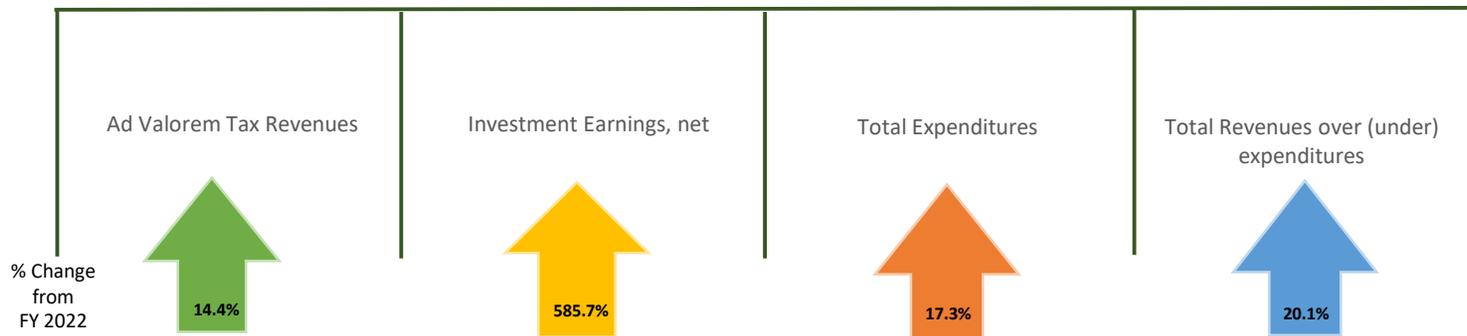
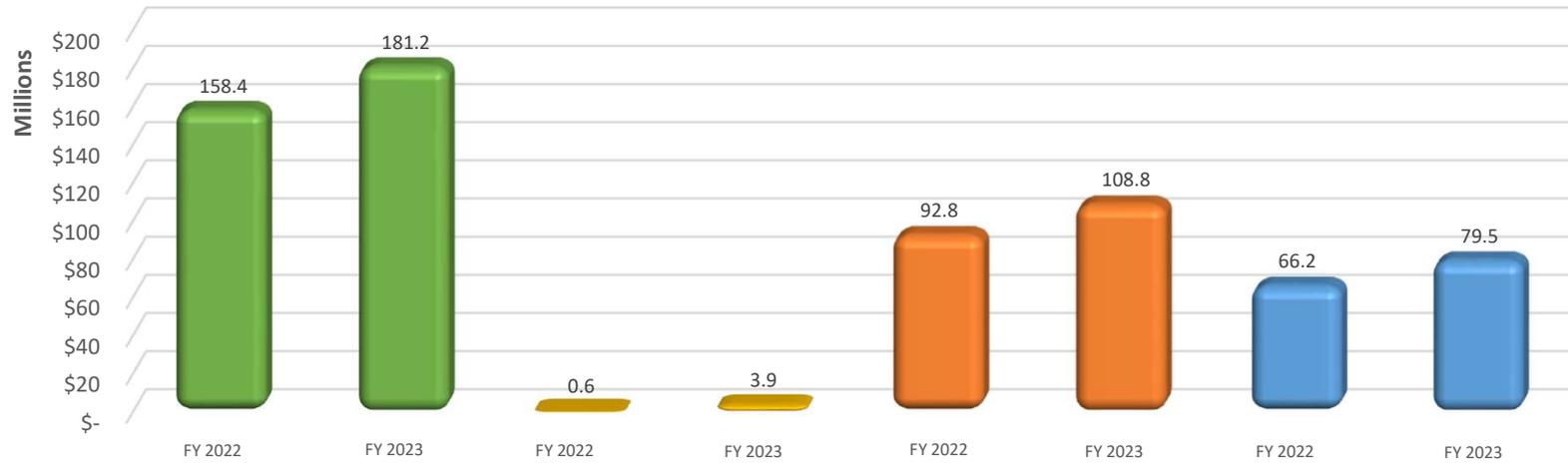
Fund Balance

- Adopted a tax increase rate of 0.5000 for the fiscal year 2023, which will increase revenues from the fiscal year 2022. Increased revenues will also increase the fund balance reserves. The Trust is preparing its reserves to support additional funding priorities as it begins a new funding cycle in the fiscal year 2024. The Trust's manages its fund balance within a tolerable deviation of an amount that represents 2 months of operational expenditures, as recommended by the Government Finance Officers Association (GFOA) best practices.

The Children's Trust

Comparative Fiscal Highlights

For the ten month July 31, 2023



Balance Sheet - General Fund

July 31, 2023

Assets	General Fund
Current Assets	
Cash	\$ 74,683,432
Investments:	
Certificates of deposit	45,000,000
Money market	606,265
SBA	238,651
Accounts receivable	-
Provider receivable	-
Taxes receivable	-
Grants receivable	-
Interest receivable	-
Due from other governmental local agencies	-
Prepaid insurance	17,524
Prepaid other	36,171
Total assets	\$ 120,582,043

Liabilities & Fund Balances	
Liabilities	
Accounts payable	\$ 2,902,551
Dues from other governmental local agencies	-
Accrued wages payable	-
Other current liabilities	-
Unearned revenue	-
Total liabilities	\$ 2,902,551
Fund balances	
Non-spendable prepaid items	\$ 53,695
Restricted:	
Provider services	117,625,797
Total fund balances	\$ 117,679,492
Total liabilities & fund balances	\$ 120,582,043

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2023 budget vs. FY 2023 actual (July 31)

	FY 2023 Amended Budget (Information Purposes Only)	FY 2023 Year to Date Actual	FY 2023 vs 2022 % Actual to Actual	FY 2023 vs 2022 % Actual to Budget
FUND BALANCE, Adopted Budget October 1, 2022	\$ 37,383,081			
REVENUES				
Ad valorem tax revenues	\$ 180,468,238	\$ 181,193,859	↑ 11.8%	↑ 0.1%
CRA return/interlocal agreement	3,000,000	3,231,351	→ 0.0%	↑ 108%
Investment earnings/miscellaneous	1,000,000	3,854,554	↑ 535.0%	↑ 310%
Total revenues	\$ 184,468,238	\$ 188,279,764	↑ 16%	↑ 286%
SUSTAIN AND EXPAND DIRECT SERVICES				
Parenting	\$ 22,409,460	\$ 12,672,715	↑ 1%	↓ -6%
Early childhood development	37,841,017	24,931,268	↑ 7%	↑ 1%
Youth development	62,248,817	29,936,762	↓ -4%	↓ -3%
Health and wellness	20,831,778	11,533,953	↓ -10%	↓ -5%
Family and neighborhood supports	16,164,176	7,863,309	↑ 23%	↓ -5%
Total sustain and expand direct services	\$ 159,495,248	\$ 86,938,007	↑ 1%	↓ -3%
COMMUNITY AWARENESS AND ADVOCACY				
Promote public policy and legislative agendas	\$ 215,300	\$ 137,619	↑ 6%	↑ 4%
Public awareness and program promotion	2,969,000	2,101,927	↑ 53%	↑ 25%
Promote citizen engagement and leadership to improve child and family conditic	1,115,000	597,213	↑ 41%	↑ 16%
Cross-funder collaboration of goals, strategies and resources	1,735,000	667,333	↑ 5%	↑ 2%
Total community awareness and advocacy	\$ 6,034,300	\$ 3,504,092	↑ 37%	↑ 16%
PROGRAM AND PROFESSIONAL DEVELOPMENT				
Supports for quality program implementation	\$ 3,650,000	\$ 1,628,754	↑ 15%	↓ -1%
Information systems	1,050,000	554,627	↓ -9%	↓ -11%
Program evaluation and community research	570,000	217,750	↓ -15%	↓ -13%
Innovation funds	1,400,000	481,190	↓ -9%	↓ -8%
Total program and professional development	\$ 6,670,000	\$ 2,882,321	↑ 3%	↓ -5%
ADMINISTRATION AND NON-OPERATING EXPENDITURES				
Management of The Children's Trust	\$ 12,575,382	\$ 8,923,716	↑ 12%	↓ 0%
Non-operating expenditures	6,000,000	6,543,701	↑ 16%	↓ -2%
Total administration and non-operating expenditures	\$ 18,575,382	\$ 15,467,417	↑ 13%	↓ 0%
			0%	
Total expenditures	\$ 190,774,930	\$ 108,791,837	↑ 3%	↓ -2%
Total revenues over/(under) expenditures	\$ (6,306,692)	\$ 79,487,927		
Ending fund balance, reserves/net assets, adopted budget	\$ 31,076,389			

The Children's Trust

Comparative Monthly Financial Statement

FY 2023 vs. FY 2022 actual (July 31)

	FY 2023 Year to Date Actual	FY 2022 Year to Date Actual	Dollar Variance	% Variance
REVENUES				
Ad valorem tax revenues	\$ 181,193,859	\$ 158,397,765	\$ 22,796,094	14%
CRA return/interlocal agreement	3,231,351	-	3,231,351	0.0%
Investment earnings/miscellaneous	3,854,554	562,106	3,292,448	586%
Total revenues	\$ 188,279,764	\$ 158,959,871	\$ 29,319,893	18%
EXPENSES				
Sustain and expand direct services	\$ 86,938,007	\$ 75,099,610	\$ 11,838,397	16%
Community awareness and advocacy/program and professional development	6,386,413	4,732,997	1,653,416	35%
Administration and non-operating expenditures	15,467,417	12,925,723	2,541,694	20%
Total expenses	\$ 108,791,837	\$ 92,758,330	\$ 16,033,507	17%
Total revenues over/(under) expenditures	\$ 79,487,927	\$ 66,201,541	\$ 13,286,386	20%