



**Board of Directors Meeting**

**November 13, 2023**

The Children's Trust  
Monday, November 13, 2023  
United Way – Ryder Room  
3250 S.W. 3rd Avenue (Coral Way)  
4 p.m.

Board of Directors Meeting

Board of Directors  
(Present)

Kenneth C. Hoffman, Chair  
Mark A. Trowbridge, Treasurer  
Marissa Leichter, Secretary

Board Members  
(Present)

Dr. Edward Abraham  
Hon. Dorothy Bendross-Mindingall  
Norie Del Valle  
Lourdes Diaz  
Rev. Richard P. Dunn II  
Jacqueline Exceus  
Gilda Ferradaz  
Hon. Norman Gerstein  
Lourdes P. Gimenez  
Valrose Graham  
Nelson Hincapie  
Annie R. Neasman  
Maria Norton  
Ashna Paudel  
Dr. Clara Lora Ospina  
Hon. Orlando Prescott  
Javier Reyes  
Hon. Isaac Salver

President & CEO  
James R. Haj

County Attorney's Office

Leigh Kobrinski  
Assistant County Attorney

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S T A F F

Amanda Gorski	Bevone Ritchie
Carol Brogan	Danielle Barreras
Edward Hudson	Felix Becerra
Garnet Esters	Imran Ali
Jacques Bentolila	James R. Haj
Juana Leon	K. Lori Hanson
Lindsay Francois	Lisete Yero
Michele Mordica	Natalia Zea
Patricia Leal	Rachel Spector
Sebastian Del Marmol	Susan Marian
Tatiana Canelas	Tiffany Singh
Victoria Gandul	Wendy Ducombe
William Kirtland	Ximena Nunez
Yuliet Alfonso	

1                   CHAIRMAN HOFFMAN: Welcome. I just  
2 want to remind everybody that if you are  
3 speaking to turn your microphones on. And  
4 if you're not speaking, to turn them off.

5                   If you do recuse from a motion,  
6 please state your name, agency and the  
7 reason for recusal.

8                   So today we have a new director.  
9 That's probably not that unusual from the  
10 last three or four meetings. It's Norie  
11 Del Valle, who's been with the United Way  
12 for almost 30 years. She's representing  
13 United Way.

14                   Norie spent 19 years in the programs  
15 area before becoming the chief development  
16 officer in 2019. And in 2022, she was  
17 named the chief strategy officer,  
18 responsible for overseeing strategic  
19 planning, leading the external  
20 initiatives. And, most recently, in July,  
21 2023, she was named chief impact officer  
22 responsible for all the people that work  
23 in (Inaudible).

24                   Welcome, Norie. I think that  
25 obviously the background and experience

1 will enhance your capacity. You're  
2 welcomed to say a few words, if you'd  
3 like.

4 COMMITTEE MEMBER DEL VALLE: I'm just  
5 excited to be back on the Board, 'cause I  
6 was on this Board many moons ago, so I'm  
7 excited to be back at the table. Thank  
8 you.

9 CHAIRMAN HOFFMAN: Terrific. Welcome  
10 back.

11 I want to congratulate Nelson for  
12 publishing his book, telling your story  
13 before it (Inaudible) you. It tells  
14 Nelson's story about his struggles in  
15 life. I haven't read the book yet,  
16 Nelson, but I've seen videos of it telling  
17 the story, and it's a fascinating book.  
18 It's available on --

19 BOARD MEMBER HINCAPIE: Amazon.

20 CHAIRMAN HOFFMAN: Amazon. So he's  
21 expected to sell about 17 more copies.  
22 Congratulations. I will bring mine for  
23 autographing a copy.

24 I wanted to thank Matt personally for  
25 helping the YAC students at the Baptist

1 Cancer Institute. This was on Saturday,  
2 October 21st. He arranged a tour, spent  
3 the day with the YAC. The YAC members  
4 interacted with the latest cancer care  
5 technology and explored possible career  
6 paths in the medical field.

7 The YACers also took the opportunity  
8 to use this as a service that they were  
9 writing notes (Inaudible).

10 I was out of town. I want to thank  
11 Mark again for MCing the Spooky Symphony.  
12 There was a little challenge with the  
13 music, coming up with the right costumes,  
14 but got a lot of costumes.

15 Let's see, in April, we won't have a  
16 Board meeting, but there will be the  
17 Champions luncheon on April 11th, and  
18 we're also going to try and arrange, as  
19 we've done before, some field trips to  
20 some providers during April, April time  
21 frame.

22 The gubernatorial position. There is  
23 one position that's being advertised at  
24 this time. This will replace Annie  
25 Neasman, who will be retiring in December.

1 Thank you, Annie, for your service. I  
2 said goodbye to her earlier, not realizing  
3 she'll be here another month, so I'll see  
4 you next month. Okay.

5 Are there any public comments?

6 MS. LEON: There are no public  
7 comments, Mr. Chair.

8 CHAIRMAN HOFFMAN: With that, I think  
9 we'll open the meeting with the approval  
10 of the October 16th minutes.

11 SECRETARY LEICHTER: Good afternoon,  
12 Everyone. I hope you had a chance to  
13 review the minute summary from the  
14 October 16th board meeting. Are there any  
15 comments or discussion? Do I have a  
16 motion?

17 COMMITTEE MEMBER SALVER: I'll move  
18 it, Salver.

19 SECRETARY LEICHTER: A second?

20 COMMITTEE MEMBER GERSTEIN:

21 (Inaudible).

22 SECRETARY LEICHTER: All in favor?

23 COLLECTIVELY: Aye.

24 SECRETARY LEICHTER: Any objections?

25 It passes.

1                   CHAIRMAN HOFFMAN: Next we're going  
2 to move over to a presentation about some  
3 of the programs in our innovation fund.

4                   Jim, I'll turn that over to you and  
5 staff.

6                   MR. HAJ: Mr. Chair, thank you. I  
7 just like to tee it up. So the innovation  
8 fund on reso 2024-16, we're asking to  
9 release the innovation fund for the next  
10 year. We won to highlight success. Over  
11 the last several years for the innovation  
12 fund, we've had tremendous success.

13                   We'd like the opportunity to come  
14 back to the board and show several of the  
15 organizations who received innovation fund  
16 and the great work that has come out of  
17 there.

18                   And then this is really kind of seed  
19 money. It's \$100,000.00, no more than one  
20 year, to build the infrastructure in place  
21 so that they may grow and try innovative  
22 ideas that are not happening in our  
23 community. And we have three -- three of  
24 our providers showcase their work.

25                   And I think we'll start with ICU

1 Baby.

2 MS. SIMONTON: Hi. Good afternoon.  
3 My name is Elizabeth Simonton. I'm the  
4 Executive Director and Co-Founder of ICU  
5 Baby. This is Nichole Aldrich. She is  
6 the CFO and Co-Founder of ICU Baby as  
7 well. Thank you so much for the  
8 opportunity to present today.

9 I do move pretty fast through my  
10 slides, and I don't have a clicker. So  
11 whoever is my (Inaudible), I go pretty  
12 quick.

13 So next slide, please.

14 So ICU Baby is an organization that  
15 was started in 2014. We support families  
16 with babies in the NICU. Our mission is  
17 to unite NICU families and provide them  
18 with emotional financial and informational  
19 support so that babies and families can  
20 thrive together in the NICU.

21 Next slide.

22 These are our three pillars of  
23 programming: We have an emotional support  
24 line, a financial support line, an  
25 informational support line, and then below

1           it the basis are our volunteer  
2           initiatives.

3           Next slide.

4           We currently are in these five  
5           hospitals. And I'm very proud to announce  
6           that the first two are hospitals we've  
7           been in for about eight years now. And  
8           just in the last two months, we've had the  
9           funding to move to these three additional  
10          hospitals in the bottom because of the  
11          program I'm going to share with you.

12          Next slide.

13          We were asked to talk a little bit  
14          about who we support. This shows the  
15          demographic breakdown of the families that  
16          we're here -- able to help here in  
17          Miami-Dade County. You can see ethnicity,  
18          race and primary language. And this is  
19          our target population that we really want  
20          to support throughout their NICU stay.  
21          Only one of our programs is financially  
22          driven. So we really support all families  
23          that have a critically ill or premature  
24          baby.

25          Next slide.

1           And this goes a little bit deeper  
2           into why this innovation fund is so  
3           important to us when you look at  
4           education, employment status and marital  
5           status.

6           Next slide.

7           So we take all of this and that's  
8           where we applied for the innovation fund.  
9           We said how are we going to get this to  
10          the most people the fastest in a way  
11          that's sustainable for an organization of  
12          our size. And then we said, well, there's  
13          an app for that, and we applied. And so,  
14          therefore, the innovation fund funded an  
15          app to affect all those people with all  
16          these programs.

17          Next slide.

18          There it is. There's our app. And  
19          we were so proud to launch this last  
20          Saturday night. It takes all of our  
21          collective work and puts it in one place  
22          for all of our families.

23          Next slide.

24          Here we go with what it looks like.  
25          So this is Baby Faith. And you can see

1 all of the things a parent in the NICU is  
2 able to do to interact with their baby, to  
3 step into the care of their baby, to talk  
4 to the health care team, to learn a little  
5 bit more about NICU health literacy as  
6 they navigate this app.

7 Next slide.

8 We're going to go very quick now,  
9 'cause I'm going to pretend like I'm on a  
10 phone. Here you can write a story. This  
11 is journaling. This is the emotional  
12 support line of our programming, so this  
13 allows them to write their feelings, to  
14 write a note to their baby Dear Faith.

15 Next slide.

16 This allows them to track the growth  
17 of the baby to really be involved in how  
18 their baby is progressing.

19 Next slide. Remember, pretend you're  
20 looking at a phone.

21 Receive support from ICU Baby. So  
22 these are all of our comprehensive  
23 programming and they're really accessible  
24 by the click of a button. You can see  
25 attach to a mentor, apply for

1 transportation assistance, get a NICU  
2 pack, have someone read to you,  
3 bereavement support in the event the baby  
4 has passed away, community resources to  
5 branch out to other resources within the  
6 community and then events calendar. These  
7 are all in-hospital events.

8 Next slide.

9 And here is the opportunity that all  
10 NICU parents are looking for, which is  
11 connecting with one another to offer that  
12 mentor support and peer-to-peer support.  
13 And you can see the opportunity they have  
14 there, again, at the tip of their  
15 fingertips.

16 Next slide.

17 And then this talks a little bit more  
18 about ICU Baby.

19 Next slide.

20 And then this is our NICU health  
21 literacy program, which allows them to  
22 learn more about the way to talk to their  
23 doctors, and questions to ask, and you can  
24 see all that rolled up in here, including  
25 a video library.

1           The best part I think of this whole  
2 platform is that it's accessible to almost  
3 everyone we support, and it's also  
4 available in three languages: Spanish,  
5 Haitian Creole and English. So it's  
6 culturally accessible to all of our  
7 families.

8           And we're very proud, and we couldn't  
9 have done this without the funding. So  
10 thank you very much for supporting this  
11 program. It will be able to be in the  
12 hands of almost every NICU family in  
13 Miami-Dade County and hopefully in Florida  
14 very soon. Thank you so much.

15           MS. MEYER: Good afternoon. My name  
16 is Marya Meyer. I am the proud Executive  
17 Director of your Women's Fund Miami-Dade.  
18 Nice to see many of you in person, who I  
19 often see only in Zoom. Doctor Dorothy.  
20 I am here really excited to share our  
21 success with you all, because our success  
22 is your success.

23           We have created an innovative and  
24 powerful tool that's going to continue  
25 powerful innovation. It's not meant to be

1 a one off. It's supposed to be what we're  
2 doing is creating a post-silo Miami-Dade  
3 for women and girls, and we definitely do  
4 that and are stronger together.

5 We have a luxury. We look like we're  
6 a big team, but we're not. There's six of  
7 us. We have a brilliant senior research  
8 associate, who's been trained by the one  
9 and only Dr. Maria Ilcheva from FIU  
10 Metropolitan Research Institute, otherwise  
11 known as my incoming board chair, who  
12 spends many, many hours for free, working  
13 with us. Dr. Ilcheva is going to present  
14 our project.

15 MS. ILCHEVA: Thank you. Good  
16 afternoon. I want to echo Marya's  
17 gratitude for the support that you've  
18 given us. We've built a tool that we  
19 believe will be very powerful, not just to  
20 raise awareness, but to build advocacy and  
21 solutions around the issues we identify,  
22 if we can move to the next one.

23 So three -- about three years ago, we  
24 started the new program at the women's  
25 fund focused on research. And it's based

1 on our belief that without the evidence,  
2 without the understanding, we cannot build  
3 this community of support that is needed  
4 to advance women and girls.

5 Next slide.

6 What we do with our research -- keep  
7 going, please. What we do with our  
8 research is we put the gender lens on all  
9 the issues that affect our community,  
10 around the four pillars of economic  
11 mobility, health and well-being, freedom  
12 from violence and leadership. And the  
13 idea is that when we track progress and we  
14 monitor progress over time, we will  
15 identify the issues and we can advocate on  
16 them, we can design the appropriate  
17 policies that will address the barriers  
18 that lead to these issues that create the  
19 challenges that women and girls face in  
20 our community.

21 Keep going, please.

22 So the gender equity index is -- next  
23 slide. Doesn't seem to be progressing.

24 The gender equity index was built  
25 using well-recognized tools, United

1 Nations gender and equality index, that  
2 tracks various metrics across these four  
3 pillars, next slide, using the appropriate  
4 methodologies and tracks it over the past  
5 decade.

6 The idea is that, again, as we keep  
7 creating these course, both on overall  
8 equity score as well as scores across the  
9 four pillars, we'll be able to identify  
10 exactly where we need to focus our  
11 resources and how we need to prioritize  
12 our solutions.

13 So we found out in the 2021 data that  
14 there's a 48 gap, inequality gap, in  
15 Miami-Dade County. Again, this is a  
16 composite score based on the four pillars  
17 that identify.

18 Keep going, please.

19 The next we show the data for the  
20 various metrics, but, more importantly,  
21 next slide, we also accompanied all of  
22 these scores and the index with policy  
23 papers on economic mobility, health and  
24 well being, freedom from violence and  
25 leadership.

1           And what we're doing with policy  
2           papers, is we explain what the gaps are,  
3           why are the scores so unequal, why women  
4           and girls are not progressing in the last  
5           decade, but we also seek to explain why  
6           that's occurring, what are the systemic  
7           challenges, what are the contextual  
8           circumstances that lead to these huge  
9           gaps.

10           We also identify solutions. And I  
11           know many of you are working on these  
12           solutions when we talk about economy  
13           mobility, we're talking about child care  
14           and labor force participation. When we  
15           talk about health and well being, we  
16           cannot avoid talking about the lack of  
17           economic opportunity or housing  
18           challenges, right, the social determinants  
19           of health as many of you know from the  
20           health care field.

21           So in these policy papers, we go --  
22           we do a deep dive into these issues and we  
23           seek to build collaboration around them  
24           with you and with other partners so that  
25           we collectively, as a community, can

1 finally make that progress for women and  
2 girls a reality.

3 Next slide.

4 So next steps, I want to repeat what  
5 I said. We will continue updating this  
6 index. We'll continue monitoring  
7 progress, and, more importantly, the idea  
8 is to continue producing these papers,  
9 these policy briefings, which are very  
10 policy oriented. They're not, again, data  
11 pieces. They're very oriented towards  
12 decisions that are feasible in our  
13 community, and what resources, both at the  
14 nonprofit, the for profit and the  
15 government level could be identified to  
16 identify solutions.

17 And next slide, if you're interested,  
18 you can scan the QR code.

19 Marya, final words.

20 MS. MEYER: I just say, this is built  
21 to be leveraged and used again and again.  
22 And I wouldn't -- I'd say almost all of  
23 the different grantees that work in  
24 collaboration with the amazing Children's  
25 Trust, we'll be able to leverage

1 assistance in some way, and we are very  
2 much at your and their service to see ways  
3 to do that. Thank you so very, very much.

4 DR. LEON: Hi, Everyone. My name is  
5 Dr. Yany Leon. I'm here with Dr. Jen  
6 Durocher from the University of Miami and  
7 U.M. card.

8 So our project was on virtual reality  
9 for youth anxiety treatments.

10 So what characterizes a phobia? In  
11 general, phobias are when behaviors are  
12 very extreme, respective fear stimuli.

13 The general treatment involves  
14 exposure to the feared stimuli or we call  
15 imaginable exposure, so we create a fear  
16 hierarchy and we tell someone imagine  
17 there's a spider in the room, imagine it's  
18 coming closer toward you, imagine it's  
19 crawling on you. This can't really be  
20 scaled with respect to the number of  
21 therapists, you need one therapist per  
22 child and then it draws those who have  
23 problems with language. For example,  
24 individuals with autism can't benefit from  
25 this treatment, because they can't go

1 through the imaginable process.

2 A secondary problem with respect to  
3 the general treatment is that fear is  
4 often likely to spread from the feared  
5 stimuli to other things. So, for example,  
6 if you are afraid of a needle, you might  
7 now have fear spread to the doctor or  
8 artwork that's in the room.

9 So one innovative approach to dealing  
10 with this particular problem is through  
11 the use of virtual reality.

12 Click.

13 So virtual reality for anxiety  
14 treatment involves an individual wearing a  
15 headset where they are inside of an  
16 immersive environment where those fear  
17 stimuli can be programmed. It provides a  
18 very innovative approach to doing this,  
19 because you can arrange the number and  
20 magnitude of stimuli to hit that kind of  
21 sweet spot of fear that the person needs  
22 to approach in order for the treatment to  
23 be effective.

24 Historically, treatments for VR with  
25 respect to anxiety, there are a number of

1 kind of off-the-shelf applications for it,  
2 but they haven't been clinically examined  
3 and they don't have enough stimuli and  
4 they don't have that clinically threshold.

5 Click.

6 So together with some developers from  
7 U.M. and with the funding from the Trust,  
8 we developed a VR environment that was  
9 used specifically in the context of  
10 therapy. We had youth ages eight to 16,  
11 who lived here in Miami-Dade County, that  
12 presented with phobia or social anxiety  
13 with or without Autism Spectrum Disorder.

14 Click.

15 The participants came in. We did the  
16 same general process where we developed a  
17 fear hierarchy, but then that was arranged  
18 in the virtual environment immersive  
19 system and then they experienced the  
20 therapy within the context of virtual  
21 reality system.

22 Click.

23 This is an overview of our  
24 demographics. It maps on pretty well to  
25 what the demographics in Miami-Dade County

1 generally are. Average age of our  
2 participants is around 11. We've seen 10  
3 participants to date and we're continuing  
4 to see more participants. In fact, we had  
5 some today.

6 Click.

7 So this is what the dashboard looks  
8 like that was created for us. So at the  
9 top, you can see the actual environment,  
10 and that is as the wearer sees it. So  
11 this was for an individual who had a dog  
12 phobia, for example. At the bottom,  
13 middle part, is what the experimenter  
14 sees. So we can drop in the stimuli. We  
15 can change the number of the stimuli.  
16 And, for example, for the dog, the size,  
17 how many, if they're loud, if they're  
18 barking, if they're approaching, if  
19 they're moving away.

20 And another innovative part of the  
21 project is that the system allows us to  
22 detect physiological responding, so actual  
23 internal responses. Is their heart rate  
24 increasing? What is their fear like? And  
25 we can monitor that all the way to the

1 right as they're experiencing the feared  
2 stimuli.

3 This one should have a video, if you  
4 can click it.

5 So this is another example of what an  
6 individual would view, and there's small  
7 clips of the different experiences. Oh.  
8 No. Okay. I can verbally describe it.  
9 Click back.

10 So that was an image of the different  
11 environments that were seen.

12 In terms of our preliminary results,  
13 overall, it was widely successful in terms  
14 of the participant perspective. This  
15 hasn't been used a lot with children in  
16 the past and all of the children we  
17 reported no adverse events. They all were  
18 able to complete the project. We had  
19 participant satisfaction with very high  
20 scores in terms of their experience with  
21 it. Several of the individuals did have  
22 to go on and get actual therapy after,  
23 'cause there weren't enough stimuli.

24 So that leads us to our next steps,  
25 which is we are applying for additional

1 funding to be able to scale the program  
2 up. We have a really nice phase with the  
3 technology that we were able to develop  
4 with the developers at U.M. and now we're  
5 trying to expand that to have more  
6 stimuli, more environments and be able to  
7 reach more kids throughout Miami-Dade  
8 County and really take this project to  
9 scale. That's it. Thank you.

10 CHAIRMAN HOFFMAN: Thank you, All.

11 I think, for me at least, the  
12 innovation part of it that we, as  
13 directors, should be really proud of.  
14 It's something that we introduced about  
15 five or six years ago. The programs  
16 (inaudible). Innovation, something that's  
17 being tested or a program that's never  
18 been tried in Florida, in Miami and  
19 successful in other places.

20 As we can see from the participants  
21 in this last cohort, there's a lot of  
22 exciting things that you're not eligible  
23 for more innovation funding, but as they  
24 grow into programs or partner up with  
25 other resources, the community can really

1 have an impact. So thank you all. And  
2 we'll peer about it a little later on.

3 With that, move it over to Mark  
4 Trowbridge for the Finance and Operations  
5 Committee report.

6 TREASURER TROWBRIDGE: Thank you, Mr.  
7 Chairman. Good afternoon, Everybody.

8 Our first item up is Resolution  
9 2024-10, and I'm going to hand that over  
10 to Javier, as I have a conflict.

11 Javier.

12 COMMITTEE MEMBER REYES: Thank you,  
13 Mark.

14 Resolution 2024-10. This is an  
15 authorization to enter into a sponsorship  
16 agreement with Actors' Playhouse at the  
17 Miracle Theater, Inc., for presenting  
18 sponsorship of the Young Talent Big Dreams  
19 Talent search, in an amount not to exceed  
20 \$65,000, for a term of 10 months,  
21 commencing on December 1, 2023, and ending  
22 on September 30, 2024.

23 Do I have a motion?

24 COMMITTEE MEMBER SALVER: I'll move,  
25 Salver.

1 COMMITTEE MEMBER REYES: Second?

2 COMMITTEE MEMBER GERSTEIN: Second.

3 COMMITTEE MEMBER REYES: Recusals?

4 TREASURER TROWBRIDGE: Recusal,

5 Trowbridge, serve on the Board of

6 Trustees.

7 COMMITTEE MEMBER REYES: Moving to

8 discussion.

9 The Actors' Playhouse works closely  
10 with the Children's Trust to plan, develop  
11 and execute all aspects of the Young  
12 Talent Big Dreams competition.

13 Participants compete in six individual and  
14 three group categories, including vocals,  
15 dance, musical instrument and spoken word.  
16 The competition consists of several  
17 auditions throughout Miami-Dade County,  
18 along with a semi-final and final  
19 competitions.

20 Actors' Playhouse manages and  
21 coordinates the competition's many  
22 components, including securing audition  
23 venues, overseeing the audition sessions,  
24 creating and producing graphic materials,  
25 recruiting judges, producing semi-final

1 and final shows, soliciting, securing  
2 donations of master classes and other  
3 prizes -- other prizes, promoting  
4 auditions in the semi-final and final  
5 shows, including video production of the  
6 final event.

7 Is there any discussion on the  
8 proposed resolution? Hearing none, those  
9 in favor?

10 COLLECTIVELY: Aye.

11 COMMITTEE MEMBER REYES: Those  
12 opposed? The resolution carries.

13 TREASURER TROWBRIDGE: Thank you,  
14 Javier.

15 Next up is Resolution 2024-11. This  
16 is an authorization to enter into a  
17 purchase agreement with Hitex Marketing  
18 Group, Inc., in a total amount not to  
19 exceed \$50,000.00, for the Children's  
20 Trust branded promotional items for a term  
21 of 10 months, commencing November 15,  
22 2023, ending on September 30, 2024.

23 Is there a motion to approve this  
24 resolution?

25 COMMITTEE MEMBER NEASMAN:(inaudible).

1           TREASURER TROWBRIDGE: We have a  
2 motion.

3           Is there a second?

4           SECRETARY LEICHTER: Second.

5           TREASURER TROWBRIDGE: Thank you.

6           Any recusals? Seeing none, we'll  
7 move into discussion.

8           Children's Trust distributes Trust  
9 branded materials, including backpacks, as  
10 part of our annual outreach initiatives,  
11 including community-based organizations  
12 and children at the Children's Trust  
13 Family Expo. You can see on page 8 there,  
14 the other responders related to this  
15 purchase of goods.

16           Any further discussion or questions?

17           Your Honor?

18           COMMITTEE MEMBER PRESCOTT: As I  
19 looked at the disparity between the low  
20 2900 versus 6900, my question is about  
21 quality, not quantity. How well will the  
22 69 stand up to the 2900?

23           TREASURER TROWBRIDGE: Great  
24 question. I'll defer to staff on that.

25           MR. HAJ: Natalia, please.

1 MS. ZEA: Sure.

2 This is the same company that we used  
3 last year for the backpacks and we were  
4 satisfied with the quality.

5 TREASURER TROWBRIDGE: Great. Thank  
6 you, Judge.

7 Other questions? Seeing none, move  
8 into a vote. All in favor of this  
9 resolution, say aye?

10 COLLECTIVELY: Aye.

11 TREASURER TROWBRIDGE: Any opposed,  
12 nay? Motion will carry. Thank you.

13 Next is Resolution 2024-12. This is  
14 an authorization to negotiate and execute  
15 a contract renewal with Armstrong Creative  
16 Consulting for event planning services, in  
17 a total amount not to exceed \$290,000.00,  
18 for also a term of 10 months, commencing  
19 on December 1, 2023, ending on  
20 September 30, 2024. This has one contract  
21 12-month renewal remaining.

22 Is there a motion to approve?

23 COMMITTEE MEMBER PRESCOTT: Prescott,  
24 moves.

25 TREASURER TROWBRIDGE: Thank you.

1 Is there a second?

2 COMMITTEE MEMBER REYES: (Inaudible).

3 TREASURER TROWBRIDGE: Thank you.

4 Any recusals?

5 Before we move into discussion, I  
6 think we have a video we'd like to present  
7 to you. Thank you.

8 (Video playing).

9 "Welcome, welcome, welcome to the  
10 2023 Family Expo series brought to you by  
11 the Children's Trust.

12 "The best part about the expo is just  
13 walking in and you see the family engaged,  
14 so appreciative we brought all the  
15 resources to them and the kids just light  
16 up. You see the kids with all the  
17 butterflies on their face, bouncing,  
18 playing. It really is just a one-stop  
19 shop for the kids to have a good time and  
20 the parents to get the support that they  
21 need.

22 "We're thrilled to be here today at  
23 the expo. It's just such a terrific  
24 opportunity for some of our providers to  
25 show all of the students and families in

1 the area, the resources available to them  
2 and programs for next year.

3 "Listen, I love entertainment, so I  
4 love the entertainment that's going on  
5 outside, the performances that are  
6 happening, but, most of all, I just love  
7 the gathering and the fact that the kids  
8 and the parents can get the resources they  
9 need just before school. I think that's  
10 amazing.

11 "My favorite part of the children's  
12 expo is learning about all the resources,  
13 specifically about the kids with autism  
14 and those who have disabilities. I would  
15 love to tell all the parents in the  
16 community all of these resources are  
17 amazing and can be available to anybody  
18 who just come to the Children's Trust  
19 expo.

20 "Definitely, if you haven't  
21 experienced it, it's a great time to get  
22 out with the family and the kids, to  
23 expose them to different things,  
24 activities and engage with other people,  
25 so it's a really good experience.

1                    "This is an amazing day. Not only  
2 families are getting resources for them to  
3 get ready to go back to school, but  
4 there's also activities such as arts,  
5 crafts. We have free meal tickets, free  
6 ices, free vaccines. It's an amazing  
7 event for the families. We're very  
8 excited to have everybody here today.

9                    (In Spanish). "Mi parte favorita es  
10 de compartimos con familias. Los ninos  
11 siempre tienen mucho aqui recolectando.

12                   "We have this partnership with  
13 Florida Memorial University, with  
14 Miami-Dade College and with Miami-Dade  
15 County Public Schools. Without this  
16 partnership, we could not have brought  
17 this wonderful event to so many families  
18 to be here with us today, to access  
19 services, to have a day of fun. And I  
20 want to give a special shot out to Uber,  
21 who assisted so many families in coming  
22 here today, so thank you to everyone.

23                   "I have one word to describe this  
24 place: Awesome, awesome. How about you?  
25 It's amazing. Amazing. You will be again

1 here next year? Yeah, same time, same  
2 place? Yeah. Bye, Trust."

3 TREASURER TROWBRIDGE: I think a few  
4 of our board members missed their calling.  
5 That was awesome. Thank you very much.

6 If you look on page 10, you see the  
7 scope of services that Armstrong provides  
8 to us everything from managing and  
9 tracking, exhibitor registration to  
10 applying for all permits and inspections,  
11 and, of course, selecting and managing all  
12 of our vendors. And every year this is a  
13 great hit.

14 We have a motion and a second. Any  
15 further discussion?

16 COMMITTEE MEMBER SALVER: Yes, I have  
17 discussion on behalf of my colleague,  
18 Clara. She wants to know where you hid  
19 the rest of those T-shirts, James?

20 TREASURER TROWBRIDGE: Asking for a  
21 friend.

22 COMMITTEE MEMBER SALVER: Asking for  
23 a friend.

24 MR. HAJ: You had to show up.

25 TREASURER TROWBRIDGE: Any other

1 thoughts on this Resolution 2024-12?  
2 Seeing none, we'll move into a vote. All  
3 in favor, say aye?

4 COLLECTIVELY: Aye.

5 TREASURER TROWBRIDGE: Any opposed,  
6 nay? Motion carries. Thank you.

7 We now move onto Resolution 2024-13.  
8 This is an authorization for a procurement  
9 waiver from a formal competitive  
10 solicitation to enter into a purchase  
11 agreement with the Doubletree by Hilton  
12 Miami Airport Convention Center, in a  
13 total amount not to exceed \$69,565.54,  
14 inclusive of a contingency of \$6,324.14,  
15 to host and cater this upcoming year's  
16 2024 Champions for Children.

17 Is there a motion to approve this  
18 resolution?

19 COMMITTEE MEMBER SALVER: I'll move  
20 it, Salver.

21 TREASURER TROWBRIDGE: Thank you,  
22 Isaac.

23 Is there a second?

24 COMMITTEE MEMBER PRESCOTT: Prescott  
25 seconds.

1           TREASURER TROWBRIDGE: Thank you,  
2           Your Honor.

3           Any recusals? Seeing none, move into  
4           discussion and questions.

5           As you know, we'll be returning back  
6           to the Doubletree by Hilton Marriott  
7           Convention Center for this year's  
8           Champions for Children award, in 2024.  
9           This venue provides catering services for  
10          up to 1300 guests. And if you've been, I  
11          think the last two years, right, Natalia,  
12          we've hosted there and they've done very  
13          right by us. And I know many of you have  
14          been able to attend that event. This is  
15          an opportunity for us to continue that  
16          forward.

17          Any discussion?

18          SECRETARY LEICHTER: Yeah. Yes.

19          I was just wondering if there was any  
20          movement on the parking situation for this  
21          year? Because there's never enough  
22          parking. And some of us -- I don't even  
23          remember what I did last year.

24          TREASURER TROWBRIDGE: Your car is  
25          still there.

1 Natalia? Jim?

2 MR. HAJ: Mr. Chair, if I may. There  
3 was a couple lessons learned from last  
4 year, and parking was one of them. It  
5 wasn't that we didn't have enough parking  
6 spots. We just need attendants directing  
7 traffic and we're working on that. That  
8 will be our top priority.

9 TREASURER TROWBRIDGE: Great  
10 question.

11 MR. HAJ: And the Board Members will  
12 have VIP parking lot.

13 SECRETARY LEICHTER: Well, maybe we  
14 need to present, like, photo I.D., because  
15 the VIP was all taken.

16 TREASURER TROWBRIDGE: All right.  
17 Other discussion?

18 You see on Page 13 the other bids  
19 that have come in, so you can do a little  
20 comparison shopping. I think we get a  
21 great opportunity at the Doubletree.

22 Seeing no other comments, moving to a  
23 vote. All in favor, say aye?

24 COLLECTIVELY: Aye.

25 TREASURER TROWBRIDGE: Any opposed,

1            nay? Resolution 2024-13 passes.

2            We now move onto 2024-14. This is  
3            the authorization for the expenditure of  
4            our annual dues for membership in the  
5            Florida Association of Children's Councils  
6            and Trusts (FACCT), in an amount not to  
7            exceed \$85,000.00. This is inclusive of  
8            training and analytic tools to support  
9            public policy for a term of 12 months.  
10          This commences retroactively to October 1,  
11          2023, and ends September 30, 2024.

12          Is there a motion to approve this  
13          resolution?

14          COMMITTEE MEMBER FERRADAZ:  
15          (Inaudible).

16          TREASURER TROWBRIDGE: Thank you,  
17          Gilda.

18          Is there a second?

19          COMMITTEE MEMBER BAGNER:  
20          (Inaudible).

21          TREASURER TROWBRIDGE: Thank you,  
22          Daniel.

23          Any recusal? Seeing none, we're  
24          moving into discussion.

25          As you know, we pay our annual dues.

1           You see here, on page 15, all of the other  
2           organizations that also pay in. If you've  
3           been on the Trust for a little while,  
4           you'll note this is a bit of a reduction  
5           in our annual dues just because of the  
6           creation of additional councils over the  
7           years, which has reduced our payment.

8           Any discussion? Alright, seeing  
9           none, we'll move to a vote. All in favor,  
10          say aye?

11          COLLECTIVELY: Aye.

12          TREASURER TROWBRIDGE: Any opposed,  
13          nay? Resolution 2024-14 is approved.  
14          Thank you.

15          2024-15. This is the authorization  
16          to amend Resolution 2023-43, and to  
17          execute contract amendments with  
18          Miami-Dade Family Learning Partnership,  
19          Inc. and All in One Mail Shop, doing  
20          business as All in One Direct Marketing  
21          Solutions, for the support and maintenance  
22          of our birth to five book club, to add an  
23          additional \$1,000,000.00 to the contract  
24          amount, for a new total contract amount  
25          not to exceed \$3,602,239.00, and to

1 correct or clarify that there are no  
2 remaining 12-month renewals on this  
3 agreement.

4 This authorization further amends  
5 fiscal year 2023-24 budget, to increase  
6 the total allocations of Book Club to  
7 accommodate this increase in funding.

8 Is there a motion to approve 2024-15?

9 COMMITTEE MEMBER GERSTEIN: Move.

10 TREASURER TROWBRIDGE: Thank you,  
11 Judge.

12 COMMITTEE MEMBER GIMENEZ:

13 (Inaudible).

14 TREASURER TROWBRIDGE: Second. Thank  
15 you, Lourdes.

16 Any recusal? Thank you, Daniel. Any  
17 other recusals?

18 Alright, seeing none, moving into  
19 discussion. Any questions about this  
20 opportunity?

21 And If you look at Page 18, see a  
22 little bit more detail there in terms of  
23 the funding where those dollars will be  
24 allocated. We can all agree this is one  
25 of our most shining star programs, so

1           thank you for your support.

2                   We'll move to a vote, all in favor,  
3           say aye?

4                   COLLECTIVELY:   Aye.

5                   TREASURER TROWBRIDGE:   Any opposed,  
6           nay?   Motion will carry.

7                   Our final resolution is 2024-16.  
8           This is the authorization to release  
9           competitive solicitations in alignment  
10          with our Board's strategic priorities and  
11          projected available funding across  
12          multiple investment areas with funding  
13          cycles that have ended or are ending  
14          within the 2023-24 fiscal year.

15                   Is there a motion to approve 2024-16?

16                   COMMITTEE MEMBER ABRAHAM:   So moved,  
17          Abraham.

18                   TREASURER TROWBRIDGE:   Thank you.

19                   Is there a second?

20                   COMMITTEE MEMBER NEASMAN:   Second,  
21          Annie.

22                   TREASURER TROWBRIDGE:   Thank you.

23                   A motion and a second.   Any recusals?  
24          And, again, you can look at Page 23 going  
25          forward, a little more detail in terms of

1           those release dates, estimated funding  
2           recommendations, comparing it to the  
3           current allocation, et cetera.

4           Any further discussion?  Alright,  
5           move to a vote.  All in favor of releasing  
6           this, say aye?

7           COLLECTIVELY:  Aye.

8           TREASURER TROWBRIDGE:  Any opposed,  
9           nay?  Motion will carry.

10          Back to you, Mr. Chair.  One point of  
11          privilege, I just want to say again,  
12          welcome to Dr. Ospina to our committee,  
13          and I want to thank Annie for her great  
14          service.  Thank you all very much.

15          CHAIRMAN HOFFMAN:  Thank you.

16          With that, I'll turn it over to our  
17          CEO Jim Haj for his report.

18          MR. HAJ:  Mr. Chair, thank you.  
19          Media highlights of great work of the  
20          Trust has been highlighted on page 27  
21          through 32 of your packet.

22          The U.S. Soccer Foundation Project on  
23          Saturday, October 21st, as part of the  
24          Miami-Dade soccer initiative, we  
25          celebrated the unveiling of one of the

1 first mini pitches and launched the Just  
2 Ball League in Miami at Central Matters  
3 Little Havana location. I'd like to thank  
4 Mark who joined us representing the Trust  
5 and the coalition of chambers.

6 And just if you recall, four,  
7 five months ago, we did a press conference  
8 with Ken Griffin, who gave us five million  
9 to partner with this, to open 50 soccer  
10 pitches throughout Miami leading up to the  
11 World Cup, and this is one of the first  
12 and we look forward to many throughout  
13 this community.

14 We also were the finalists for the  
15 National Grade Level Reading Pacesetter  
16 Honors Award. I just want to thank  
17 Natalia, Danielle and all the Trust staff,  
18 who's worked hard at this.

19 Champions for Children nominations.  
20 You know, now that you just approved the  
21 reso, we will be having Champions for  
22 Children on April 11th, but we are  
23 selecting a Dave Lawrence award, the  
24 program of the year award, so today was  
25 going to close. We had a rush at the last

1 minute. We're going to extend it for one  
2 more week where the awards will be  
3 submitted. We do have a board meeting in  
4 December for the board members to select  
5 the Champions for Children and the program  
6 of the year -- Dave Lawrence award and the  
7 program of the year. So we're doing it  
8 virtually. We hope as many of the Board  
9 Members can join us so we can select an  
10 outstanding candidates to be recognized on  
11 the large stage.

12 In the 20-year anniversary, we talked  
13 about the 20-year. We had a great year of  
14 success. This is the last two-minute  
15 video, which we want to show the Board of  
16 -- we compiled some of the highlights of  
17 the last year, and we have a two-minute  
18 clip, which we'd like to show.

19 (Video playing).

20 "Mr. Speaker, I rise today to  
21 congratulate the Children's Trust on their  
22 20th anniversary.

23 "In Community News, we're here at our  
24 annual (inaudible) David Lawrence  
25 Children's Trust. Come on in.

1 "Happy 20th anniversary to the  
2 Children's Trust.

3 "Happy 20 anniversary to the  
4 Children's Trust organization.

5 "Calvin Hughes here from local 10  
6 news, I wanted to say congratulations to  
7 the Children's Trust.

8 "Hola, Enrique Santos here and I want  
9 to wish a very happy birthday to the  
10 Children's Trust of Miami-Dade, who's  
11 turning 20 years old."

12 "Happy birthday, happy birthday,  
13 happy anniversary, yes, congrats.

14 "There is no organization that's done  
15 more for our kids and our families than  
16 the Children's Trust.

17 "Hey, it's Papa Keith from 103.5, The  
18 Beat here in Miami. Happy 20th  
19 anniversary.

20 "Happy 20th birthday Children's  
21 Trust. Congratulations. Thank you for  
22 all that you do in the community.

23 "Happy birthday to ya. 20 years.  
24 Happy 20th birthday to the Children's  
25 Trust.

1                    "It's the Children's Trust birthday.  
2                    20 years, can you believe it?

3                    "Happy 20th anniversary.

4                    "I've never worked with anybody like  
5                    the Children's Trust.

6                    "Happy birthday to the Children's  
7                    Trust."

8                    "Jim, the work that you've done for  
9                    the last couple of years has been  
10                    phenomenal, and thank you for your  
11                    leadership in making sure that this  
12                    community does not forget our children."

13                    MR. HAJ: Mr. Chair, wrapping up. I  
14                    just want to thank the Board for the last  
15                    year. It's been a great, great success  
16                    just to highlight what we've done in the  
17                    last 20 years and really showcase what  
18                    we're going to do for the next 20 years,  
19                    but it's the Board's leadership, and the  
20                    staff, the communications team,  
21                    congratulations. It was an amazing year  
22                    and great success from this campaign.

23                    Thank you, Everybody.

24                    CHAIRMAN HOFFMAN: Thank you.

25                    I think special thanks goes to Jim

1 and the staff, because if you see the  
2 opportunities that we had during the last  
3 year or two really raised the profile of  
4 the Trust as an entity.

5 I would say a year ago, there were a  
6 lot of people, maybe still today, but  
7 there were a lot of people out there that  
8 had no idea who the Trust was. And we've  
9 been on billboards. We've, you know,  
10 re-branded logos, but I think all of the  
11 different events that we've participated  
12 in, over and above the programs, have  
13 really raised the profile of the Trust in  
14 the last year. So thank you.

15 The only other thing I wanted to  
16 mention is officer's nominations are still  
17 open for I think another two weeks, so if  
18 you're interested in serving as an officer  
19 or want to nominate somebody to do so,  
20 please do so in the next couple of weeks.

21 And then finally Happy Thanksgiving  
22 to all. That's coming up in a couple of  
23 weeks. I wish everybody and their  
24 families a happy, healthy, peaceful  
25 Thanksgiving. Thank you. Goodnight.

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Move to adjourn.

(Thereupon, at 4:51 p.m., the meeting  
was adjourned).

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CERTIFICATE OF REPORTER

STATE OF FLORIDA)  
COUNTY OF MIAMI-DADE)

I, Lorena Ramos, National Registered Professional Reporter, do hereby certify that I was authorized to and did TRANSCRIBE the AUDIOTAPED proceeding of the Board of Directors meeting, held on the 13th day of November 2023; and that the foregoing transcript, pages 1 through 46, is a true record of my stenographic notes.

DATED this 12/01/2023 in the City of Miami, Miami-Dade County, Florida.

*Lorena Ramos*

-----  
LORENA RAMOS, COURT REPORTER  
Registered Professional Reporter



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