

The Children's Trust



Monthly Financial Statements (Unaudited)

For the fiscal year ended September 30, 2023

Prepared by : The Children's Trust Finance Department

Approved by:



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September's Management Discussion & Analysis (MD&A)

Budget Highlights:

- * The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- * The Children's Trust increased its direct service funding by \$48.9 million since its last funding cycle ending in fiscal year 2018. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
 - Early Childhood Development \$37.8m
 - Youth Development \$62.2m
 - Parenting \$22.4m
 - Health & Wellness \$20.8m
 - Family & Neighborhood Supports \$16.1m
- * The Miami-Dade Property Appraiser reported an assessed tax roll of \$380 billion, which equates to approximately:
 - Based on 0.5000 millage rate (tax increase rate), ad valorem tax revenue = \$180.4m, this represents a 11.7% tax increase.
- * Miscellaneous revenues are expected to increase from the previous fiscal year. The Trust manages its funds to primarily emphasize safety, liquidity, and return (in that order). Interest rates for 30, 60, 90-day and 1-year Certificates of Deposit significantly increased late fiscal year 2022. Early indications show a steady increase to effective interest rates during fiscal year 2023. The U.S. Federal Reserve continues to increase rates, directly effecting the increasing rates offered to The Trust in both certificates of deposit and operating accounts.

Management and Non-Operating Expenditures

- * The Children's Trust has management (G&A) expenses of 6.6% of total expenses.
- * The Trust expects an increase of non-operating expenditures. The Trust budgets funds for obligations to Community Redevelopment Areas (CRAs) for the fiscal year 2023, which include Overtown and Omni areas of the City of Miami. The Trust commits these funds on an annual basis. The amount obligated to these areas depends upon the amount of ad valorem tax revenue generated by these communities. Since the Trust adopted the millage rate of 0.5000, a tax increased rate, The Trust expects to have an increased obligation to these areas.

Additional Considerations:

Property Tax Revenues

- * With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January, and February. Below is a cumulative collection rate compared to the budget.

Month	FY 2023	FY 2022
October	0.0%	0.0%
November	24.6%	12.3%
December	83.0%	83.3%
January	87.0%	87.5%
February	89.9%	90.5%
March	91.7%	92.2%
April	96.0%	96.0%
May	97.0%	97.0%
June	100.3%	98.1%
July	100.4%	100.3%
August	100.5%	100.4%
September	100.8%	100.7%

Fund Balance

- Adopted a tax increase rate of 0.5000 for the fiscal year 2023, which will increase revenues from the fiscal year 2022. Increased revenues will also increase the fund balance reserves. The Trust is preparing its reserves to support additional funding priorities as it begins a new funding cycle in the fiscal year 2024. The Trust's manages its fund balance within a tolerable deviation of an amount that represents 2 months of operational expenditures, as recommended by the Government Finance Officers Association (GFOA) best practices.

Year-end Performance:

- The Trust budget forecast for ending fund balance was \$47,822,737. The actual ending fund balance was \$48,934,320. Variance of \$1,111,583, or 2.32%.
- The Trust budget forecast for total revenues was \$184,468,238. The actual revenues totaled \$190,231,816. Variance of \$5,763,578 or 3.12%.
- The Trust budget forecast for total expenditures was \$174,837,067. The actual expenditures totaled \$179,489,062. Variance of \$4,651,995, or 2.66%

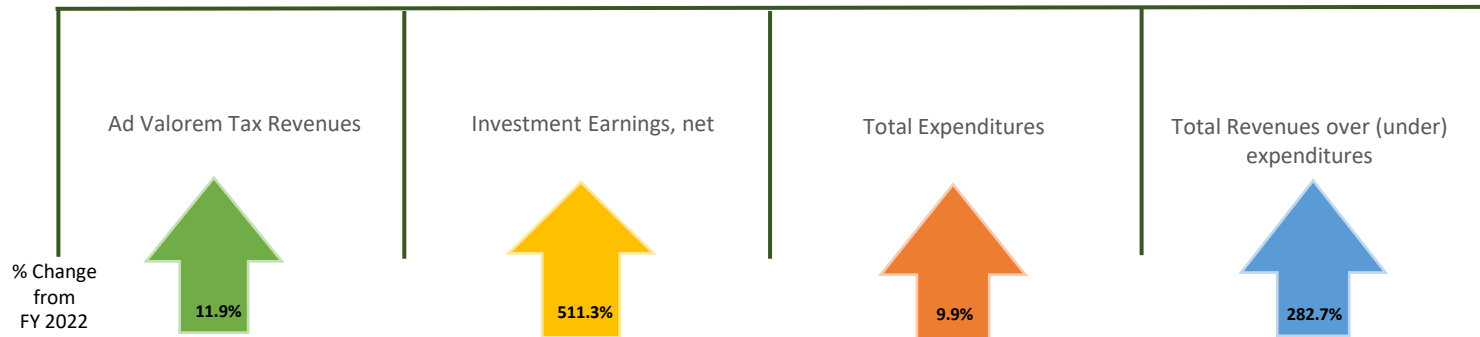
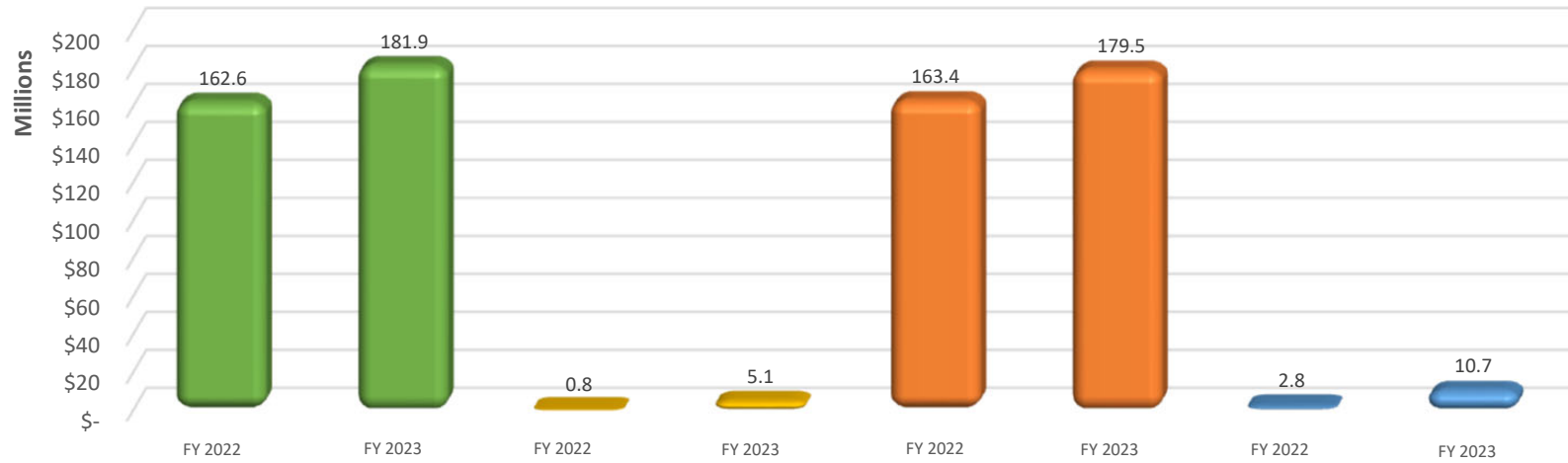
Supplementary Information:

- As stated in Resolution 2022-21, The Trust will report the financial performance of the Champions for Children event, hosted on May 24, 2022. As seen on page 7, sponsorships and ticket sales exceeded the expenses of the event by \$34,851. Adding this amount to previous funds collected in excess of expenses, the ending fund balance for Champions for Children is \$86,317. This amount will roll forward in consideration for the fundraising needs of the Champions for children event hosted during the fiscal year 2024.

The Children's Trust

Comparative Fiscal Highlights

For the fiscal year ended September 30, 2023



The Children's Trust
Balance Sheet - General Fund
September 30, 2023

Assets	General Fund	
Current Assets		
Cash	\$	50,715,481
Investments:		
Certificates of deposit		35,000,000
Money market		877,359
SBA		240,883
Accounts receivable		18,500
Provider receivable		-
Taxes receivable		524,144
Grants receivable		-
Interest receivable		-
Due from other governmental local agencies		-
Prepaid insurance		87,413
Prepaid other		36,171
Total assets	\$	87,499,951

Liabilities & Fund Balances		
Liabilities		
Accounts payable	\$	38,138,505
Dues from other governmental local agencies		114,399
Accrued wages payable		309,009
Other current liabilities		3,720
Unearned revenue		-
Total liabilities	\$	38,565,633
Fund balances		
Non-spendable prepaid items	\$	123,584
Restricted:		
Provider services		48,810,734
Total fund balances	\$	48,934,318
Total liabilities & fund balances	\$	87,499,951

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2023 budget vs. FY 2023 actual (September 30)

	FY 2023 Amended Budget (Information Purposes Only)	FY 2023 Year to Date Actual	FY 2023 vs 2022 % Actual to Actual	FY 2023 vs 2022 % Actual to Budget
FUND BALANCE, Adopted Budget October 1, 2022	\$ 37,383,081			
REVENUES				
Ad valorem tax revenues	\$ 180,468,238	\$ 181,939,130	↑ 11.9%	↑ 0.2%
CRA return/interlocal agreement	3,000,000	3,231,351	↑ 16.7%	↓ -31%
Investment earnings/miscellaneous	1,000,000	5,061,335	↑ 511.3%	↑ 403%
Total revenues	\$ 184,468,238	\$ 190,231,816	↑ 14%	↑ 405%
SUSTAIN AND EXPAND DIRECT SERVICES				
Parenting	\$ 22,409,460	\$ 20,005,534	↑ 8%	↓ -3%
Early childhood development	37,841,017	36,675,148	↑ 2%	↓ -3%
Youth development	62,248,817	64,147,094	↑ 16%	↑ 13%
Health and wellness	20,831,778	16,749,797	↓ -7%	↓ -4%
Family and neighborhood supports	16,164,176	13,763,502	↑ 27%	↓ -5%
Total sustain and expand direct services	\$ 159,495,248	\$ 151,341,075	↑ 9%	↑ 3%
COMMUNITY AWARENESS AND ADVOCACY				
Promote public policy and legislative agendas	\$ 215,300	\$ 163,807	↑ 20%	↑ 13%
Public awareness and program promotion	2,969,000	2,893,896	↑ 2%	↑ 2%
Promote citizen engagement and leadership to improve child and family condi	1,115,000	1,094,672	↑ 8%	↑ 8%
Cross-funder collaboration of goals, strategies and resources	1,735,000	1,045,417	↑ 1%	↑ 1%
Total community awareness and advocacy	\$ 6,034,300	\$ 5,197,792	↑ 3%	↑ 3%
PROGRAM AND PROFESSIONAL DEVELOPMENT				
Supports for quality program implementation	\$ 3,650,000	\$ 2,858,691	↑ 35%	↑ 10%
Information systems	1,050,000	712,715	↑ 0%	↓ -7%
Program evaluation and community research	570,000	416,816	↑ 5%	↓ -6%
Innovation funds	1,400,000	1,044,472	↑ 63%	↑ 23%
Total program and professional development	\$ 6,670,000	\$ 5,032,694	↑ 30%	↑ 9%
ADMINISTRATION AND NON-OPERATING EXPENDITURES				
Management of The Children's Trust	\$ 12,575,382	\$ 11,366,880	↑ 11%	↓ 0%
Non-operating expenditures	6,000,000	6,550,621	↑ 16%	↓ -2%
Total administration and non-operating expenditures	\$ 18,575,382	\$ 17,917,501	↑ 13%	↓ -1%
			0%	
Total expenditures	\$ 190,774,930	\$ 179,489,062	↑ 10%	↑ 3%
Total revenues over/(under) expenditures	\$ (6,306,692)	\$ 10,742,754		
Ending fund balance, reserves/net assets, adopted budget	\$ 31,076,389			

Comparative Monthly Financial Statement

FY 2023 vs. FY 2022 actual (September 30)

	FY 2023 Year to Date Actual	FY 2022 Year to Date Actual	Dollar Variance	% Variance
REVENUES				
Ad valorem tax revenues	\$ 181,939,130	\$ 162,597,700	\$ 19,341,429	12%
CRA return/interlocal agreement	3,231,351	2,768,036	463,315	17%
Investment earnings/miscellaneous	5,061,335	827,988	4,233,347	511%
Total revenues	\$ 190,231,816	\$ 166,193,724	\$ 24,038,091	14%
EXPENSES				
Sustain and expand direct services	\$ 151,341,075	\$ 138,638,574	\$ 12,702,501	9%
Community awareness and advocacy/program and professional development	10,230,486	8,893,665	1,336,820	15%
Administration and non-operating expenditures	17,917,501	15,854,382	2,063,119	13%
Total expenses	\$ 179,489,062	\$ 163,386,621	\$ 16,102,441	10%
Total revenues over/(under) expenditures	\$ 10,742,753	\$ 2,807,103	\$ 7,935,649	283%

The Children's Trust

Champions for Children Profit and Loss Statement

	FY 2023 Year to Date Actual	
Beginning Fund Balance, restated	\$	51,467
Sponsorships	\$	160,370
Tickets		29,171
Miscellaneous		-
Total revenues	\$	189,541
EXPENDITURES		
Events - Champion for Children	\$	154,691
Total expenditures	\$	154,691
Total revenues over/(under) expenditures	\$	86,317