



Board of Directors Meeting

Monday, September 11, 2023

4:30 p.m.

Location:

**United Way – Ryder Room
3250 S.W. 3rd Avenue (Coral Way)**





Board of Directors Meeting

Monday, September 11, 2023
3250 S.W. 3rd Avenue (Coral Way)
United Way – Ryder Room
4:30 p.m. – 5:00 p.m.

Board of Directors

Kenneth C. Hoffman
Chair

Pamela Hollingsworth
Vice-Chair

Mark A. Trowbridge
Treasurer

Marissa Leichter
Secretary

Edward Abraham, M.D.
Laura Adams

Islamiyat Nancy Adebisi
Matthew Arsenault

Daniel Bagner, Ph.D.

Hon. Dorothy Bendross-Mindingall, Ph.D.

Morris Copeland

Lourdes Diaz

Richard P. Dunn II

Jacqueline Exceus

Gilda Ferradaz

Hon. Norman S. Gerstein (Ret.)

Lourdes P. Gimenez

Nicole Gomez

Valrose Graham

Mindy Grimes-Festge

Hon. Keon Hardemon

Malou C. Harrison, Ph.D.

Nelson Hincapie

Symeria T. Hudson

Annie R. Neasman

Maria Norton

Clara Lora Ospina, Psy.D.

Ashna Paudel

Hon. Orlando Prescott

Javier Reyes

Hon. Alex Rizo

Hon. Isaac Salver

David Lawrence Jr.
Founding Chair

James R. Haj
President & CEO

County Attorney's Office
Legal Counsel

AGENDA

4:30 p.m. **Welcome and Opening Remarks**

Kenneth C. Hoffman
Chair

4:32 p.m. **Public Comments**

Kenneth C. Hoffman
Chair

4:35 p.m. **Approval of July 10, 2023 Board of Directors
meeting minutes summary**

(Additional Items Packet) (Pgs. 3-4)

Marissa Leichter
Secretary

4:40 p.m. **Welcome New Board Members**

Kenneth C. Hoffman
Chair

Symeria T. Hudson, United Way of Miami-Dade County

Islamiyat Nancy Adebisi, Miami Dade County Public Health Department

4:45 p.m. **Bylaws Committee Report**

Nelson Hincapie
Committee Chair

- *Approval of revisions to the Bylaws*

4:50 p.m. **Resolution**

Kenneth C. Hoffman
Chair

Resolution 2023-68: Authorization to execute a pro bono engagement agreement with Guidehouse, Inc. for health industry expertise and market research to inform school-based health strategic planning, for a term of up to 12 months, commencing retroactively on September 1, 2023, and ending August 31, 2024. *(Pgs. 5-7)*

4:55 p.m. **CEO Report**

James R. Haj
President/CEO

- *Monthly Media Report (Pgs. 8-19)*
- *Second TRIM Hearing – September 18, 2023*

5:00 p.m. **Adjourn**

Reminder:

Next Board Meeting: *Monday, October 16, 2023

The public is allowed to comment on a specific agenda item but must register with the Clerk of the Board prior to being allowed to comment.



**Board of Directors Meeting
Summary of Actions Taken
July 10, 2023
4:00 p.m.**

These actions were taken by the Board of Directors of The Children's Trust meeting held on July 10, 2023:

Please note that the number of board members fluctuate based on arrival and departure of some of them throughout the meeting.

Motion to approve the June 12, 2023, Board minutes summaries was made by Dr. Malou Harrison and seconded by Pamela Hollingsworth. Motion passed unanimously, 17-0.

Nominating Committee Report

Motion to approve the recommendation of the nominating committee to appoint Marissa Leichter as Secretary of the Board was made by Nelson Hincapie and seconded by Pamela Hollingsworth. Motion passed unanimously, 17-0.

Motion to approve the recommendation of the nominating committee to appoint Jacqueline Exceus, to fill the at-large position on the board was made by Orlando Prescott and second by Marissa Leitcher. Motion passed unanimously, 18-0

Finance & Operations Committee Report

Motion to approve the recommendation of the June 29 Finance committee to set the FY 2023-24 proposed millage rate of 0.5000 mills which is the equivalent of \$.5000 per \$1,000 of property tax value in Miami-Dade County was made by Annie Neasman and seconded by Richard Dunn. Motion passed, 19-1. Abstained by Judge Orlando Prescott.

Motion to approve the recommendation of the Staff for the FY 2023-24 budget, including estimates of \$203,209,460 of tax revenues, \$227,521,771 of expenditures and a projected ending fund balance of \$27,614,477 was made by by Dr. Clara L Ospina and seconded by Pamela Hollingsworth. Motion passed unanimously, 20-0.

Resolution 2023-58: Motion to approve the resolution was made by Pamela Hollingsworth and seconded by Annie R. Neasman. Authorization to negotiate and execute an agreement with Balsera Communications, a public relations agency, for a term of 12 months, commencing on October 1, 2023, and ending September 30, 2024, to plan and execute public relations campaigns on behalf of The Children's Trust, in a total amount not to exceed \$48,000.00. **Motion passed unanimously, 20-0.**

Resolution 2023-59: Motion to approve the resolution was made by Karen Weller and seconded by Annie Neasman. Authorization for a procurement waiver from a formal competitive solicitation to expend monies to be paid to the SIJ Holdings, LLC d/b/a The McClatchy Company, LLC, parent company of the Miami Herald, for services rendered by the Miami Herald to advertise The Children's Trust's Truth in Millage rate, board vacancies and other advertisements related to funding announcements, activities, initiatives, events and programs, in addition to the 2024 Silver Knight and Spelling Bee sponsorships, in a total amount not to exceed \$75,000.00 for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024. **Motion passed unanimously, 20-0.**

Resolution 2023-60: Motion to approve the resolution was made by Orlando Prescott and seconded by Annie R. Neasman. Authorization to negotiate and execute a service agreement with Print Dynamics, to print and prepare for distribution The Children’s Trust’s trilingual monthly Parenting Our Children newsletter, in a total amount not to exceed \$30,553.00, for a term of 12 months, commencing on October 1, 2023, and ending on September 30, 2024. **Motion passed unanimously, 20-0.**

Resolution 2023-61: Motion to approve the resolution was made by Pamela Hollingsworth and seconded by Karen Weller. Authorization to execute a service agreement with Yellow Box, Inc., to rent and maintain Yellow Box kiosks in a total amount not to exceed \$36,000.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024. **Motion passed unanimously, 20-0.**

Resolution 2023-62: Motion to approve the resolution was made by Karen Weller and seconded by Richard Dunn. Authorization to expend up to \$50,000.00 for Community Engagement Team support services in the Haitian community with Hermantin Consulting, LLC for a term of 12 months, commencing on October 1, 2023, and ending September 30, 2024. **Motion passed unanimously, 20-0.**

Program Services & Childhood Health Committee Report

Resolution 2023-63: Motion to approve the resolution was made by Keon Hardemon and seconded by Dr. Dorothy Bendross-Mindingall. Authorization to negotiate and execute contracts with 16 small Community-Based Organizations (CBO) for the first year of a two-year capacity building initiative, in a total amount not to exceed \$595,000.00 for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024, with one 12-month renewal. **Motion passed, 19-0. Recusal by Richard Dunn.**

Resolution 2023-64: Motion to approve the resolution was made by Dr. Clara L. Ospina and seconded by Orlando Prescott. Authorization to negotiate and execute contracts with 9 providers, identified herein, to deliver health public benefits enrollment, in a total amount not to exceed \$1,596,882.00, for a term of 12 months, commencing October 1, 2023, and ending September 30, 2024, with up to four annual renewals, subject to annual funding appropriations. **Motion passed, 18-0. Recusals by Gilda Ferradaz and Annie Neasman.**

Resolution 2023-65: Motion to approve the resolution was made by Gilda Ferradaz and seconded by Karen Weller. Authorization to negotiate and execute a contract renewal with Q-Q Research Consultants, LLC for research and evaluation services, in a total amount not to exceed \$185,000.00, for a term of 12 months, commencing on October 1, 2023, and ending September 30, 2024. **Motion passed unanimously, 20-0.**

Resolution 2023-66: Motion to approve the resolution was made by Dr. Malou C. Harrison and seconded by Marissa Leitcher. Authorization to amend resolution #2023-15 Summer Youth Internship Program (SYIP) to re-allocate up to \$350,000.00 of any unused funds earmarked for charter school students to traditional public schools students in the program. **Motion passed unanimously, 20-0.**

Resolution taken to the Board of Directors by the board chair.

Resolution 2023-67: Motion to approve the resolution was made by Pamela Hollingsworth and seconded by Javier Reyes. Authorization to amend Resolution #2023-51, approved by the Board of Directors on June 12, 2023, to: (1) revise the name of an approved provider from NetSuite, Inc., to Oracle America, Inc./NetSuite, Inc., and (2) to authorize The Trust to enter into contracts with BPM, LLP (d/b/a Caravel + Partners) and SquareWorks Consulting, LLC, which are Oracle America, Inc./NetSuite, Inc. subcontractors. **Motion passed unanimously, 19-0.**

The meeting adjourned at 4:45 p.m.

The Children's Trust Board Meeting

Date: September 11, 2023

Resolution: 2023-68

Strategic Plan Priority Investment Area: Health & Wellness: School-Based Health.

Strategic Plan Headline Community Results: Regular use of medical, dental and behavioral health care services; academic success; healthy lifestyles; good choices for prosocial behaviors; and successful transition to adulthood.

Recommended Action: Authorization to execute a pro bono engagement agreement with Guidehouse, Inc. for health industry expertise and market research to inform school-based health strategic planning, for a term of up to 12 months, commencing retroactively on September 1, 2023, and ending August 31, 2024.

Budget Impact: There is no budget impact for this resolution.

Background: As part of preparing for the school-based health strategic planning staff conducted market research to support the direction and current landscape of the field. During this process staff discovered that Guidehouse, Inc., a leading global provider of healthcare consulting services to the public sector, including the U.S. federal government, 40 U.S. state governments, and commercial markets, providing broad capabilities in management, technology, and risk consulting has a pro bono consulting program. This program could enable The Children's Trust to engage a Guidehouse team of consultants for strategic planning support by revising our school-based health investments. The consultant team would be led by Guidehouse Partner and Children's Trust board member, Dr. Edward Abraham, who is a health industry subject-matter expert. Following the recent Ad Hoc Health Committee meeting, The Children's Trust applied to the Guidehouse pro bono program and expects to be accepted into a cohort that begins on September 1, 2023.

Description of Services: The Children's Trust's school-based health investment began in 2006. Since then, The Trust has been providing almost the same amount of funding and has reached the same population of students, about half of all Miami-Dade County public schools. While our service models have had minor modifications over the years, there have not been any significant shifts in the delivery methods. The coronavirus-2019 (COVID-19) pandemic drastically impacted the delivery of health care. There are likely some lessons that may help adapt school-based health delivery strategies to address a changing healthcare landscape and expand the reach to more children and youth at more schools.

At the strategic planning retreat in February 2023, the Trust's board of directors recommended adding funding to the school-based health program to increase the reach to all schools through updating and diversifying service delivery models and increasing focus on youth mental health. Adaptability and innovation will be key to navigating the changing educational landscape and leveraging emerging healthcare technologies to benefit students' health.

Challenges to address:

- Staffing shortages and high turnover in nursing and mental health fields
- Schools with lower service utilization
- School-based health data collection system access and ease of use

Opportunities:

- New/innovative/more efficient models of service delivery and staffing
 - Telehealth and digital health evolution, new state legal regulations/supports
 - Mobile health services delivery existing infrastructure
- Exploration of Medicaid and other third- party billing, as well as other potential funding sources to leverage
- Changing educational landscape in Florida, with increasing students attending charter and private schools

The Trust is seeking school-based health care industry expertise to assist us in realizing the strategic vision to:

- Increase reach to more schools and students
- Explore a menu of more efficient methods of delivery that could be implemented depending on each school's needs
- Consider funding needed from The Trust and other sources

Several school-based health planning activities have already been started by The Trust staff and other consultants. These will produce a number of resources that will be available in the coming months, including:

- Community parent survey results on school health
- Nursing, social work and mental health staff focus groups
- Parent and youth focus groups
- Principal and systems partner interviews
- School-based health current and past service data
- Community indicator data regarding health-related needs of children and youth
- Stakeholder engagement and partnership in planning
 - Miami-Dade County Public Schools
 - Florida Department of Health in Miami-Dade County
 - Local colleges and universities training nursing and mental health professionals
 - Local health care providers
 - Charter schools and private schools

More in-depth health industry expertise and market research that may be provided through the Guidehouse pro bono program include, but are not limited to, the following:

- Business model evaluation of The Trust's current school-based health delivery model to explore billing options, such as Medicaid reimbursement or partnerships with private healthcare providers/payors
- Assistance with school-based health services data analyses
- Inventory of current school health systems funding and services in Miami-Dade County, including projections for funding that is sunseting
- Review school-based health data collection and impact measurement options (including current system and market competitors) to strengthen our reporting system to track services and impact accurately and facilitate billing/reimbursement
- Review of national best practices models for school-based health, including delivery models, staffing plans, and cost models; and specifically exploring telehealth/digital health options, required infrastructure, and costs
- Exploration of additional funding mechanisms available

- Synopsis of planning data needs, available/potential resources, and options for implementation

Market research and planning results recommendations will be brought back to the board for consideration through its Ad Hoc Health Committee. If the board pursues recommendations that require the release of future competitive solicitations for health services, Trust staff will utilize the market research in crafting such solicitations.

Geographic Area: Countywide.

The foregoing recommendation was offered by _____ who moved its approval. The motion was seconded by _____ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this **11th day of September, 2023.**

THE CHILDREN'S TRUST
MIAMI-DADE COUNTY, FLORIDA

BY _____

SECRETARY

Approved by County Attorney for form and legal sufficiency _____

Media Coverage Report

Monthly Results: July 2023



WEBSITE ANALYTICS

Website Pageviews	175,033
To prev. period	96,078

MEDIA OVERVIEW

31 Total Online + Print	24 Total Radio	12 Total TV	2.7M+ Total Audience Reach
-----------------------------------	--------------------------	-----------------------	--------------------------------------

Top Media Highlights

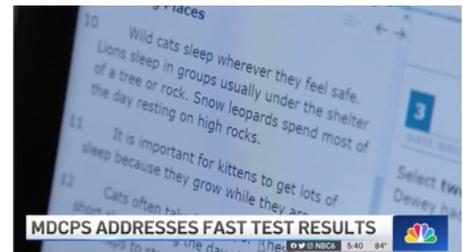
NBC 6 - June 30, 2023

Miami-Dade County Public Schools Superintendent Dr. Jose Dotres credits The Children's Trust enrichment and academic support programs for the students' latest state assessment tests, in which the district excelled in all 14 categories.

[Click here to view](#)

Reach: 1.6M+

Type of Publication: Online + TV



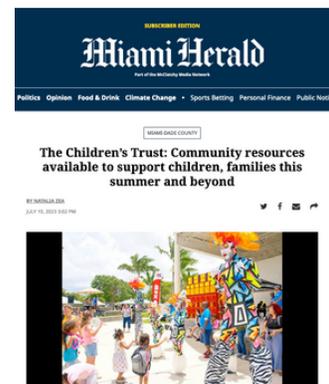
Miami Herald - July 10, 2023

The Children's Trust Chief Public Policy and Engagement Officer Natalia Zea writes about free resources available for children and families in a community column.

[Click here to view](#)

Reach: 1.5M+

Type of Publication: Online + Print



WPLG - July 12, 2023

The Children's Trust President & CEO James R. Haj speaks about the importance of early literacy at the 8th annual Local 10's Book Drive.

[Click here to view](#)

Reach: 114.1K +

Type of Publication: Online + TV



The Miami Times - July 19, 2023

Story about The Children's Trust Family Expo.

[Click here to view](#)

Reach: 1M

Type of Publication: Online



WSVN - July 22, 2023

The Children's Trust Director of Communications Ximena Nunez is interviewed in a story covering Family Expo's first event at Booker T. Washington High School.

[Click here to view](#)

Reach: N/A

Type of Publication: Online + TV



Univision National Network - July 24, 2023

The Children's Trust Director of Communications Ximena Nunez is interviewed in a national story sharing back-to-school saving tips for parents and families. - Spanish

Reach: N/A

Type of Publication: Online



WLRN FM - July 21, 2023

The Children's Trust Chief Public Policy and Engagement Officer Natalia Zea talks about what Family Expo can offer children and families who are looking for valuable resources.

[Click here to listen](#)

Reach: 180K +

Type of Publication: Radio



NBC 6 - July 27, 2023

Radio personality Papa Keith promotes the Family Expo in Miami Gardens during a live interview.

[Click here to view](#)

Reach: 114.1K +

Type of Publication: TV



Diario Las Americas - July 30, 2023

Recap and photo gallery of the Family Expo at Miami Dade College Kendall Campus and informing readers of the final event to take place on August 5 at Florida Memorial University. - Spanish

[Click here to view](#)

Reach: N/A

Type of Publication: Online

FLORIDA The Children's Trust Family Expo llega al condado de Miami-Dade

El Family Expo cuenta con una espectacular selección de expositores y actividades familiares para ayudar a los padres antes del retorno a clases de sus hijos



Las más leídas



Island TV - June 30, 2023

The Children's Trust Media Manager Lindsay Francois speaks about Family Expo. - Creole

[Click here to view](#)

Reach: 1.2M+

Type of Publication: TV



[Full List of Media Stories in July 2023](#)

The Children's Trust staff members and partners are interviewed in several stories covering the 15th annual Family Expo event series. Some of the coverage includes photo galleries and videos from the first two events at Booker T. Washington High School and Miami Dade College Kendall Campus.

- [Community Newspapers](#) (Online)
- [Miami on the Cheap](#) (Online)
- [Miami Times](#) (Online)
- [Islander News](#) (Online + Print)
- [Islander News](#) - photo gallery (Online + Print)
- [Miami Herald](#) (Online)
- [Diario Las Americas](#) - Booker T. Washington High School (Online)
- [Diario Las Americas](#) - Miami Dade College Kendall Campus (Online)
- [WSVN](#) (Online + TV)
- [WLRN](#) (Online)
- [WLRN-FM](#) (Radio)
- [CBS 4](#) (Online)
- [CBS 4](#) (TV)
- [CBS 4](#) - free events (TV)
- [WFEZ-FM](#) (Radio)
- [WLYF-FM](#) (Radio)
- [WEDR-FM](#) (Radio)
- [WQAM-AM](#) (Radio)
- [NBC6](#) - with Papa Keith (TV)
- [WMXJ-FM](#) (Radio)
- [VSS Hour part 1 & part 2](#) (Online)
- [NBC6](#) - weekend events (TV)
- [Go! Latinos](#) (Online)

The Children's Trust Chief Public Policy & Community Engagement Officer Natalia Zea shares different kinds of opportunities that children and families have over the summer, including camps and the Family Expo.

- [Miami Herald](#)
- [Yahoo!](#)

Trust-funded program Injury Free Coalition for Kids Miami is mentioned as a resource for families to connect with and learn more about how to keep children safe from gun injuries.

- [Miami Times](#)

The Children's Trust Director of Programs Bevone Ritchie is interviewed for a story discussing summer camp opportunities through partnerships in the community.

- [Miami Times](#) (Online + Print)

Story mentions that the 7th annual South Florida HBCU picnic kicked off Saturday at Florida Memorial University and offered parents to donate books to The Children's Trust (Books for Free).

- [CBS4](#)
- [The Westside Gazette](#)

Story about Armour Dance Theatre fifth community program site in South Miami Heights credits funding from the youth development initiative approved by The Children's Trust.

- [Community Newspapers](#)

SOCIAL MEDIA OVERVIEW



55K

June Total Followers

55K

July Total Followers

3M

Total Impressions

Facebook Top Performing Posts

<p>The Children's Trust Fri 7/14/2023 10:37 am EDT</p> <p>Congratulations to the 2023 Battle of The Books Winners: 🏆 K & 1 - Big Ideas Miami 🏆 2nd & 3rd - The Arc of South Florida ...</p>  <table border="1"> <tr><td>Total Engagements</td><td>397</td></tr> <tr><td>Reactions</td><td>100</td></tr> <tr><td>Comments</td><td>14</td></tr> <tr><td>Shares</td><td>5</td></tr> <tr><td>Post Link Clicks</td><td>—</td></tr> <tr><td>Other Post Clicks</td><td>278</td></tr> </table>	Total Engagements	397	Reactions	100	Comments	14	Shares	5	Post Link Clicks	—	Other Post Clicks	278	<p>The Children's Trust Sat 7/13/2023 4:37 pm EDT</p> <p>Today was our first stop for this year's Family Expo at Booker T. Washington Senior High School and hundreds of...</p>  <table border="1"> <tr><td>Total Engagements</td><td>390</td></tr> <tr><td>Reactions</td><td>55</td></tr> <tr><td>Comments</td><td>6</td></tr> <tr><td>Shares</td><td>4</td></tr> <tr><td>Post Link Clicks</td><td>21</td></tr> <tr><td>Other Post Clicks</td><td>304</td></tr> </table>	Total Engagements	390	Reactions	55	Comments	6	Shares	4	Post Link Clicks	21	Other Post Clicks	304	<p>The Children's Trust Fri 7/14/2023 10:37 am EDT</p>  <table border="1"> <tr><td>Total Engagements</td><td>366</td></tr> <tr><td>Reactions</td><td>98</td></tr> <tr><td>Comments</td><td>14</td></tr> <tr><td>Shares</td><td>5</td></tr> <tr><td>Post Link Clicks</td><td>—</td></tr> <tr><td>Other Post Clicks</td><td>249</td></tr> </table>	Total Engagements	366	Reactions	98	Comments	14	Shares	5	Post Link Clicks	—	Other Post Clicks	249	<p>The Children's Trust Fri 7/14/2023 10:37 am EDT</p>  <table border="1"> <tr><td>Total Engagements</td><td>366</td></tr> <tr><td>Reactions</td><td>98</td></tr> <tr><td>Comments</td><td>14</td></tr> <tr><td>Shares</td><td>5</td></tr> <tr><td>Post Link Clicks</td><td>—</td></tr> <tr><td>Other Post Clicks</td><td>249</td></tr> </table>	Total Engagements	366	Reactions	98	Comments	14	Shares	5	Post Link Clicks	—	Other Post Clicks	249	<p>The Children's Trust Wed 7/19/2023 4:30 pm EDT</p> <p>Our team is expanding! Meet our new colleagues Leah, Diego, Rodrigo, and Billy. At today's Take Your Kids to Work Day, th...</p>  <table border="1"> <tr><td>Total Engagements</td><td>342</td></tr> <tr><td>Reactions</td><td>45</td></tr> <tr><td>Comments</td><td>5</td></tr> <tr><td>Shares</td><td>3</td></tr> <tr><td>Post Link Clicks</td><td>—</td></tr> <tr><td>Other Post Clicks</td><td>289</td></tr> </table>	Total Engagements	342	Reactions	45	Comments	5	Shares	3	Post Link Clicks	—	Other Post Clicks	289	<p>The Children's Trust Thu 7/20/2023 1:08 pm EDT</p> <p>A #Throwback to last year's #FamilyExpo! This year, the Family Expo is going indoors, partially, to keep everyone cool despite...</p>  <table border="1"> <tr><td>Total Engagements</td><td>331</td></tr> <tr><td>Reactions</td><td>39</td></tr> <tr><td>Comments</td><td>6</td></tr> <tr><td>Shares</td><td>4</td></tr> <tr><td>Post Link Clicks</td><td>42</td></tr> <tr><td>Other Post Clicks</td><td>240</td></tr> </table>	Total Engagements	331	Reactions	39	Comments	6	Shares	4	Post Link Clicks	42	Other Post Clicks	240
Total Engagements	397																																																																												
Reactions	100																																																																												
Comments	14																																																																												
Shares	5																																																																												
Post Link Clicks	—																																																																												
Other Post Clicks	278																																																																												
Total Engagements	390																																																																												
Reactions	55																																																																												
Comments	6																																																																												
Shares	4																																																																												
Post Link Clicks	21																																																																												
Other Post Clicks	304																																																																												
Total Engagements	366																																																																												
Reactions	98																																																																												
Comments	14																																																																												
Shares	5																																																																												
Post Link Clicks	—																																																																												
Other Post Clicks	249																																																																												
Total Engagements	366																																																																												
Reactions	98																																																																												
Comments	14																																																																												
Shares	5																																																																												
Post Link Clicks	—																																																																												
Other Post Clicks	249																																																																												
Total Engagements	342																																																																												
Reactions	45																																																																												
Comments	5																																																																												
Shares	3																																																																												
Post Link Clicks	—																																																																												
Other Post Clicks	289																																																																												
Total Engagements	331																																																																												
Reactions	39																																																																												
Comments	6																																																																												
Shares	4																																																																												
Post Link Clicks	42																																																																												
Other Post Clicks	240																																																																												



5K

June Total Followers

5K

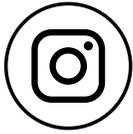
July Total Followers

8,519

Total Impressions

X Top Performing Posts

<p>@childrenstrust Sun 7/30/2023 1:00 pm EDT</p> <p>Thank you for coming to The Children's Family Expo at the Miami Dade College Kendall Campus. Thousands of families...</p>  <table border="1"> <tr><td>Total Engagements</td><td>51</td></tr> <tr><td>Likes</td><td>16</td></tr> <tr><td>@Replies</td><td>0</td></tr> <tr><td>Retweets</td><td>3</td></tr> <tr><td>Post Link Clicks</td><td>—</td></tr> <tr><td>Other Post Clicks</td><td>32</td></tr> <tr><td>Other Engagements</td><td>0</td></tr> </table>	Total Engagements	51	Likes	16	@Replies	0	Retweets	3	Post Link Clicks	—	Other Post Clicks	32	Other Engagements	0	<p>@childrenstrust Fri 7/14/2023 10:27 am EDT</p> <p>Another successful Battle of The Books hosted by The Trust. Thank you to our virtual guest, @Marlins, President and CE...</p>  <table border="1"> <tr><td>Total Engagements</td><td>46</td></tr> <tr><td>Likes</td><td>13</td></tr> <tr><td>@Replies</td><td>1</td></tr> <tr><td>Retweets</td><td>3</td></tr> <tr><td>Post Link Clicks</td><td>—</td></tr> <tr><td>Other Post Clicks</td><td>29</td></tr> <tr><td>Other Engagements</td><td>0</td></tr> </table>	Total Engagements	46	Likes	13	@Replies	1	Retweets	3	Post Link Clicks	—	Other Post Clicks	29	Other Engagements	0	<p>@childrenstrust Wed 7/5/2023 6:13 pm EDT</p> <p>Welcome Summer 2023 Trust interns! The Children's Trust is a proud founding funder of the Summer Youth Internship Program...</p>  <table border="1"> <tr><td>Total Engagements</td><td>45</td></tr> <tr><td>Likes</td><td>18</td></tr> <tr><td>@Replies</td><td>0</td></tr> <tr><td>Retweets</td><td>4</td></tr> <tr><td>Post Link Clicks</td><td>—</td></tr> <tr><td>Other Post Clicks</td><td>23</td></tr> <tr><td>Other Engagements</td><td>0</td></tr> </table>	Total Engagements	45	Likes	18	@Replies	0	Retweets	4	Post Link Clicks	—	Other Post Clicks	23	Other Engagements	0	<p>@childrenstrust Fri 7/28/2023 5:48 pm EDT</p> <p>July 27th will be known as Child Educator Day, as declared by Miami-Dade County @MayorDaniella at yesterday's annual...</p>  <table border="1"> <tr><td>Total Engagements</td><td>44</td></tr> <tr><td>Likes</td><td>12</td></tr> <tr><td>@Replies</td><td>0</td></tr> <tr><td>Retweets</td><td>2</td></tr> <tr><td>Post Link Clicks</td><td>—</td></tr> <tr><td>Other Post Clicks</td><td>30</td></tr> <tr><td>Other Engagements</td><td>0</td></tr> </table>	Total Engagements	44	Likes	12	@Replies	0	Retweets	2	Post Link Clicks	—	Other Post Clicks	30	Other Engagements	0	<p>@childrenstrust Sat 7/22/2023 4:38 pm EDT</p> <p>Today was the 1st Family Expo at Booker T. Washington Senior High, where hundreds of families found resources for the...</p>  <table border="1"> <tr><td>Total Engagements</td><td>43</td></tr> <tr><td>Likes</td><td>11</td></tr> <tr><td>@Replies</td><td>0</td></tr> <tr><td>Retweets</td><td>5</td></tr> <tr><td>Post Link Clicks</td><td>2</td></tr> <tr><td>Other Post Clicks</td><td>25</td></tr> <tr><td>Other Engagements</td><td>0</td></tr> </table>	Total Engagements	43	Likes	11	@Replies	0	Retweets	5	Post Link Clicks	2	Other Post Clicks	25	Other Engagements	0	<p>@childrenstrust Fri 7/7/2023 11:49 am EDT</p> <p>The Children's Trust is #Hiring. Join our growing team of dedicated professionals on the mission to make a difference in th...</p>  <table border="1"> <tr><td>Total Engagements</td><td>43</td></tr> <tr><td>Likes</td><td>5</td></tr> <tr><td>@Replies</td><td>0</td></tr> <tr><td>Retweets</td><td>0</td></tr> <tr><td>Post Link Clicks</td><td>17</td></tr> <tr><td>Other Post Clicks</td><td>21</td></tr> <tr><td>Other Engagements</td><td>0</td></tr> </table>	Total Engagements	43	Likes	5	@Replies	0	Retweets	0	Post Link Clicks	17	Other Post Clicks	21	Other Engagements	0
Total Engagements	51																																																																																								
Likes	16																																																																																								
@Replies	0																																																																																								
Retweets	3																																																																																								
Post Link Clicks	—																																																																																								
Other Post Clicks	32																																																																																								
Other Engagements	0																																																																																								
Total Engagements	46																																																																																								
Likes	13																																																																																								
@Replies	1																																																																																								
Retweets	3																																																																																								
Post Link Clicks	—																																																																																								
Other Post Clicks	29																																																																																								
Other Engagements	0																																																																																								
Total Engagements	45																																																																																								
Likes	18																																																																																								
@Replies	0																																																																																								
Retweets	4																																																																																								
Post Link Clicks	—																																																																																								
Other Post Clicks	23																																																																																								
Other Engagements	0																																																																																								
Total Engagements	44																																																																																								
Likes	12																																																																																								
@Replies	0																																																																																								
Retweets	2																																																																																								
Post Link Clicks	—																																																																																								
Other Post Clicks	30																																																																																								
Other Engagements	0																																																																																								
Total Engagements	43																																																																																								
Likes	11																																																																																								
@Replies	0																																																																																								
Retweets	5																																																																																								
Post Link Clicks	2																																																																																								
Other Post Clicks	25																																																																																								
Other Engagements	0																																																																																								
Total Engagements	43																																																																																								
Likes	5																																																																																								
@Replies	0																																																																																								
Retweets	0																																																																																								
Post Link Clicks	17																																																																																								
Other Post Clicks	21																																																																																								
Other Engagements	0																																																																																								



14.5K

June Total Followers

15K

July Total Followers

551,436

Total Impressions

Instagram Top Performing Posts

<p>thechildrenstrust Sun 7/22/2023 4:37 am EDT</p> <p>Today was our first stop for this year's Family Expo at Booker T. Washington Senior High School and hundreds of...</p> <p>Total Engagements 245</p> <p>Likes 223</p> <p>Comments 15</p> <p>Saves 7</p>	<p>thechildrenstrust Wed 7/19/2023 4:11 am EDT</p> <p>Our team is expanding! Meet our new colleagues Leah, Diego, Rodrigo, and Billy. At today's Take Your Kids to Work Day, th...</p> <p>Total Engagements 168</p> <p>Likes 142</p> <p>Comments 14</p> <p>Shares 9</p> <p>Saves 3</p>	<p>thechildrenstrust Sun 7/14/2023 11:09 am EDT</p> <p>Congratulations to the 2023 Battle of The Books winners: @bigideasmiami 2nd & 3rd - @arcscofia 4th and 5th ...</p> <p>Total Engagements 140</p> <p>Likes 117</p> <p>Comments 7</p> <p>Shares 13</p> <p>Saves 3</p>	<p>thechildrenstrust Thu 7/27/2023 4:35 am EDT</p> <p>Today is National Intern Day! To celebrate, here's what a typical day at The Children's Trust #FamilyExpo looks like for an intern...</p> <p>Total Engagements 135</p> <p>Likes 110</p> <p>Comments 12</p> <p>Shares 12</p> <p>Saves 1</p>	<p>thechildrenstrust Thu 7/20/2023 1:08 am EDT</p> <p>A #Throwback to last year's #FamilyExpo! This year, the Family Expo is going indoors, partially, to keep everyone cool despite...</p> <p>Total Engagements 131</p> <p>Likes 124</p> <p>Comments 4</p> <p>Saves 3</p>	<p>thechildrenstrust Tue 7/11/2023 9:13 am EDT</p> <p>Congratulations to 2023 Trust interns on attending their first-ever board of directors meeting. Interns had the opportunity to...</p> <p>Total Engagements 114</p> <p>Likes 111</p> <p>Comments 0</p> <p>Saves 3</p>
--	--	---	--	--	--



6K

June Total Followers

6K

July Total Followers

23,641

Total Impressions

LinkedIn Top Performing Posts

<p>The Children's Trust of Mia... Sat 7/22/2023 4:37 am EDT</p> <p>Today was our first stop for this year's Family Expo at Booker T. Washington Senior High School and hundreds of...</p> <p>Total Engagements 503</p> <p>Reactions 80</p> <p>Comments 1</p> <p>Shares 2</p> <p>Post Clicks (All) 420</p>	<p>The Children's Trust of Mia... Sun 7/30/2023 2:01 am EDT</p> <p>Thank you for coming to The Children's Family Expo at the Miami Dade College Kendall Campus. Thousands of families...</p> <p>Total Engagements 353</p> <p>Reactions 43</p> <p>Comments 0</p> <p>Shares 0</p> <p>Post Clicks (All) 310</p>	<p>The Children's Trust of Mia... Wed 7/12/2023 8:01 am EDT</p> <p>The Trust focuses on literacy to avoid summer learning loss, throughout our programs. Thanks to great partners like...</p> <p>Total Engagements 348</p> <p>Reactions 85</p> <p>Comments 2</p> <p>Shares 1</p> <p>Post Clicks (All) 260</p>	<p>The Children's Trust of Mia... Wed 7/19/2023 4:34 am EDT</p> <p>Our team is expanding! Meet our new colleagues Leah, Diego, Rodrigo, and Billy. At today's Take Your Kids to Work Day, th...</p> <p>Total Engagements 269</p> <p>Reactions 44</p> <p>Comments 3</p> <p>Shares 1</p> <p>Post Clicks (All) 221</p>	<p>The Children's Trust of Mia... Wed 7/19/2023 6:35 am EDT</p> <p>The Trust screams for ice cream! Our Sunshine Club works hard to make sure everyone at the office is comfortable and...</p> <p>Total Engagements 227</p> <p>Reactions 24</p> <p>Comments 2</p> <p>Shares 1</p> <p>Post Clicks (All) 200</p>	<p>The Children's Trust of Mia... Fri 7/14/2023 3:20 am EDT</p> <p>The Trust summer interns are in their third week, working on individual and group projects with mentors. Look out for...</p> <p>Total Engagements 209</p> <p>Reactions 28</p> <p>Comments 0</p> <p>Shares 0</p> <p>Post Clicks (All) 181</p>
---	--	---	---	--	---

Media Coverage Report

Monthly Results: August 2023



WEBSITE ANALYTICS

Website Pageviews	96,611
To prev. period	175,033

MEDIA OVERVIEW

16 Total Online + Print	6 Total Radio	5 Total TV	15,1M+ Total Audience Reach
-----------------------------------	-------------------------	----------------------	---------------------------------------

Top Media Highlights

Diario Las Americas - August 2, 2023

Story highlights the recent approval of The Trust's capacity-building grants for small community-based organizations. - Spanish

[Click here to view](#)

Reach: 33K

Type of Publication: Online



CBS 4 - August 9, 2023

The Children's Trust President & CEO James R. Haj is interviewed at the Trust's HealthConnect Conference, where approximately 400 nurses from Trust-funded school clinics came for training.

[Click here to view](#)

Reach: 29K

Type of Publication: TV + Online



Univision 23 - August 11, 2023

The Children's Trust Director of Communications Ximena Nunez is featured in a story about more economic options for parents for back to school.

[Click here to view](#)

Reach: N/A

Type of Publication: Online + TV



Miami Herald - August 18, 2023

The Children's Trust Associate Director of Programs Tatiana Canelas talks about five ways to help your child as they start the new school year.

[Click here to view](#)

Reach: 14M

Type of Publication: Online + Print



The Miami Times - August 22 2023

Trust-funded parenting program Empowering Youth, Inc. is highlighted in a story about free home-based or group parenting education classes in Miami-Dade.

[Click here to view](#)

Reach: 4K

Type of Publication: Online



WLRN- FM - August 25, 2023

The More After-School Choices initiative, a Trust-led collaboration with Jewish Community Services of South Florida, Miami-Dade County, Miami-Dade County Public Schools is highlighted in a story from news conference held at Holmes Elementary School.

[Click here to listen](#)

Reach: 171K

Type of Publication: Radio



Univision 23 - August 24, 2023

The Children's Trust Director of Communications Ximena Nunez is interviewed in a story covering the More After-School Choices initiative at the news conference.

[Click here to view](#)

Reach: N/A

Type of Publication: Online + TV



NBC 6 - August 24, 2023

Trust President & CEO James R. Haj is featured in a story about the More After-School Choices initiative in Miami-Dade County.

[Click here to view](#)

Reach: 114.1K +

Type of Publication: TV + Online



[Full List of Media Stories in August 2023](#)

The Children's Trust staff members and partners are interviewed in several stories covering the More After-School Choices initiative, in partnership with Miami-Dade County, Miami-Dade County Public Schools and Jewish Community Services of South Florida. A news conference took place on August 24 at Holmes Elementary School in Liberty City.

- [NBC6](#) - TV
- [WLRN- FM](#) -radio
- [WLRN](#) - online
- [Univision 23](#) - Spanish
- [Diario Las Americas](#) - Spanish
- [MiamiDiario.com](#) - Spanish
- [Nation World News](#) - online

Stories highlight The Children's Trust HealthConnect Conference, with President & CEO James R. Haj, where approximately 400 nurses from Trust-funded school clinics received training.

- [CBS 4](#) - TV
- [CBS 4](#) - online
- [WSVN](#) - online

The last event of the Family Expo series is featured on multiple media outlets.

- [CBS 4](#) -TV
- [Diario Las Americas](#) -TV
- [TU 94.9FM](#) - Radio
- [WLRN](#) - Radio
- [WMXJ-FM](#) - Radio
- [WHQT-FM](#)- Radio
- [WQAM-AM](#) - Radio
- [WQAM-AM](#)- Radio
- [Mega TV](#) - TV - [Spanish](#)
- [103.5 The Beat](#)
- [WMBM](#) - Radio/online

Trust-funded after-school program Armour Dance Theatre is featured in an interview about a \$7.5 million grant to help them improve programming for youth in South Florida.

- [NBC6](#) - TV
- [NBC6](#) - TV

Trust-funded parenting program Empowering Youth, Inc. is highlighted in a story about free home-based or group parenting education classes in Miami-Dade.

- [The Miami Times](#) - online

The Children's Trust Associate Director of Programs Tatiana Canelas, talks about five ways to help your child as they start a new school year.

- [The Miami Herald](#)
- [Yahoo! News](#)

Story highlights the recent approval of The Trust's capacity-building grants for small community-based organizations.

- [Diario Las Americas](#) - Spanish

Article about Ten North Group being awarded a five-year, \$4.5 million grant by The Children's Trust for its Art of Transformation Youth Development and Enrichment School Programs and Summer Camps for 4th -8th grade students in Miami-Dade County.

- [Community Newspapers](#)

The Children's Trust is mentioned as a sponsor of Doral Police Training & Community Center for National Night Out & Back to School Night.

- [Community Newspapers](#)

Story about the Board of Directors approval of a total of nearly \$8 million over 5 years for The Trust's Health & Wellness: Public Benefits Enrollment Initiatives.

- [Community Newspapers](#)



55K

July Total Followers

55K

August Total Followers

3M

Total Impressions

Facebook Top Performing Posts

Post Date	Total Engagements	Reactions	Comments	Shares	Post Link Clicks	Other Post Clicks
8/8/2023 5:14 am EDT	354	141	26	11	—	176
8/10/2023 5:14 am EDT	292	19	1	1	—	271
8/5/2023 7:13 am EDT	281	2	—	—	—	251
8/24/2023 5:01 am EDT	268	16	2	1	28	221
8/24/2023 5:01 am EDT	268	16	2	1	28	221



5K

July Total Followers

5K

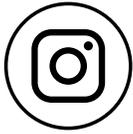
August Total Followers

8K

Total Impressions

X Top Performing Posts

Post Date	Total Engagements	Likes	@Replies	Retweets	Post Link Clicks	Other Post Clicks	Other Engagements
8/24/2023 5:08 am EDT	59	16	0	3	1	38	1
8/5/2023 7:18 am EDT	47	14	0	4	—	29	0
8/8/2023 3:50 am EDT	37	10	1	1	—	25	0
8/16/2023 7:57 am EDT	32	9	0	3	—	20	0
8/2/2023 4:33 am EDT	27	10	1	2	—	14	0



15K
July Total Followers

15K
August Total Followers

165K
Total Impressions

Instagram Top Performing Posts

thechildrenstrust
Sat 8/5/2023 7:13 am EDT

The Children's Family Expo season has officially ended! The Expos brought out thousands of families for three consecuti...



Total Engagements	150
Likes	145
Comments	4
Saves	1

thechildrenstrust
Thu 8/24/2023 4:57 pm EDT

The new "More After-School Choices" initiative launched. This in collaboration between Jewish Community Services of...



Total Engagements	129
Likes	126
Comments	2
Saves	1

thechildrenstrust
Fri 8/4/2023 1:00 pm EDT

We hear you parents! One of the many challenges of getting children ready for the new school year is shopping for school...



Total Engagements	121
Likes	107
Comments	2
Shares	9
Saves	3

thechildrenstrust
Wed 8/2/2023 4:32 pm EDT

As #SYIP wraps up, interns had the opportunity to present their summer projects to Trust staff. Interns have been...



Total Engagements	109
Likes	106
Comments	1
Saves	2

thechildrenstrust
Mon 8/7/2023 1:12 pm EDT

The Children's Trust collaborates with The Little Lighthouse Foundation for an unforgettable bookbag and school suppl...



Total Engagements	93
Likes	92
Comments	1
Saves	0



6K
July Total Followers

6K
August Total Followers

15K
Total Impressions

LinkedIn Top Performing Posts

The Children's Trust of Mi...
Wed 8/9/2023 5:13 pm EDT

Grateful for the unwavering support of our board members at The Children's Trust Family Expo. And a special thanks to US...



Total Engagements	560
Reactions	52
Comments	0
Shares	2
Post Clicks (All)	506

The Children's Trust of Mi...
Sat 8/5/2023 7:13 pm EDT

The Children's Family Expo season has officially ended! The Expos brought out thousands of families for three consecuti...



Total Engagements	526
Reactions	57
Comments	1
Shares	4
Post Clicks (All)	464

The Children's Trust of Mi...
Thu 8/17/2023 12:49 pm EDT

Chief Programs Officer Juliette Fabien, MBA and Associate Director of Programs Carol Brogan, MS, CPTD attended The Colorect...



Total Engagements	269
Reactions	40
Comments	0
Shares	2
Post Clicks (All)	227

The Children's Trust of Mi...
Thu 8/24/2023 5:05 pm EDT

The new "More After-School Choices" initiative launched. This in collaboration between Jewish Community Services of...



Total Engagements	230
Reactions	52
Comments	3
Shares	3
Post Clicks (All)	172

The Children's Trust of Mi...
Thu 8/10/2023 5:43 pm EDT

The Children's Trust annual HealthConnect Conference welcomed over 300 school-based health professionals to discuss be...



Total Engagements	145
Reactions	22
Comments	0
Shares	3
Post Clicks (All)	120